

Modulight

Company report

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✓ Inderes corporate customer

This report is a summary translation of the report "Kaipaamme lisää näkyvyyttä" published on 2/26/2024 at 7:28 am EET

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res.

We want more visibility

We reiterate our Reduce recommendation and lower our target price to EUR 0.90 (was 1.20). Modulight's revenue was already known after the profit warning. EBIT was clearly below our forecast, mainly due to surprisingly high depreciation but also higher costs than expected. There are no concrete signs of a turnaround yet, so we lowered our forecasts for the coming years. We expect Modulight to continue to grow in the coming years with new commercializations. The result will also improve, but remain loss-making without faster growth than we forecast. The valuation of the stock has moderated, but due to the loss-making and lack of visibility, the risk/reward ratio is modest.

Projects progressed, but revenue is not expected to materialize until the longer term

Modulight reported that several R&D projects had entered clinical phase III during 2023. We expected immediate and substantial revenue from these types of projects, but this did not happen. In the earnings call, the company said that revenue should materialize over a longer time. Modulight repeated the information that several projects are close to the commercialization phase. Considering what the company has announced earlier, commercializations have been delayed and there is no concrete information on its financial value.

Revenue and earnings decreased in 2023

Modulight's revenue stood at 1.0 MEUR (Q4'22: 1.3 MEUR) which was already known after the profit warning at the turn of the year. Full-year revenue of 4.0 MEUR decreased by -12% compared to 2022 (4.6 MEUR). Q4'23 EBIT of -5.1 MEUR was significantly lower than our expectations (-2.3 MEUR). The underperformance is primarily due to depreciation, the amount of which increased strongly compared to previous earnings reports. Operating expenses were also somewhat higher than we expected, which explains a smaller share of the forecast undershoot. Cash flow from operating activities in Q4 was -7.3 MEUR and investments -9.7 MEUR. Due to negative cash flow, Modulight's net cash assets decreased to 18.6 MEUR from 35.6 MEUR in the previous year. The balance sheet remains strong, but the rapid contraction of the cash position and the expected losses reduce the financial leeway.

Forecasts cut as commercialization is delayed and short-term potential falls short of our expectations

Modulight's existing business has been shrinking for the past three years. The company expects growth from new commercializations, but the report did not provide much additional visibility. The company provided no numerical outlook for 2024. We lower our revenue forecasts for 2024-2025 by some 20% due to delays in commercialization. The short-term potential of clinical phase II/III projects has also proven lower than previously expected. Revenue should materialize over the longer term, but there is no visibility for this. Our EBIT forecasts fall sharply due to a clear increase in forecasted depreciation. Otherwise, we only made minor adjustments to our cost forecasts.

The valuation picture is not yet attractive in the absence of evidence of growth

The valuation relies heavily on future projections, which carry an exceptionally high degree of forecasting risk. EV/S ratios are 4.4x-4.0x for 2024-2025 and continue to be above those of the peers. The DCF model indicates a reasonable upside in the stock if strong growth is realized. The stock does not seem unreasonably priced, but due to heavy losses and low visibility, the risk/reward ratio remains modest.

Recommendation

Reduce
(previous Reduce)

EUR 0.90
(previous EUR 1.20)

Share price:
0.85



Key figures

	2023	2024e	2025e	2026e
Revenue	4.0	6.5	8.8	11.5
growth-%	-12%	62%	35%	30%
EBIT adj.	-12.1	-10.5	-5.5	-3.3
EBIT-% adj.	-301.4 %	-161.4 %	-62.4 %	-28.9 %
Net Income	-11.8	-10.3	-4.3	-2.6
EPS (adj.)	-0.28	-0.24	-0.10	-0.06

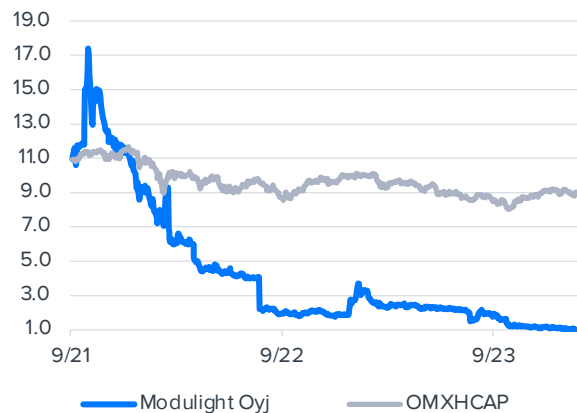
P/E (adj.)	neg.	neg.	neg.	neg.
P/B	0.7	0.8	0.9	0.9
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %
EV/EBIT (adj.)	neg.	neg.	neg.	neg.
EV/EBITDA	neg.	neg.	neg.	>100
EV/S	4.9	4.6	4.0	3.4

Source: Inderes

Guidance

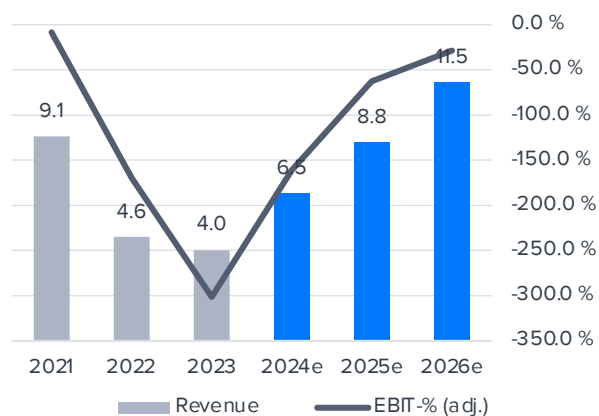
Modulight does not provide any guidance.

Share price



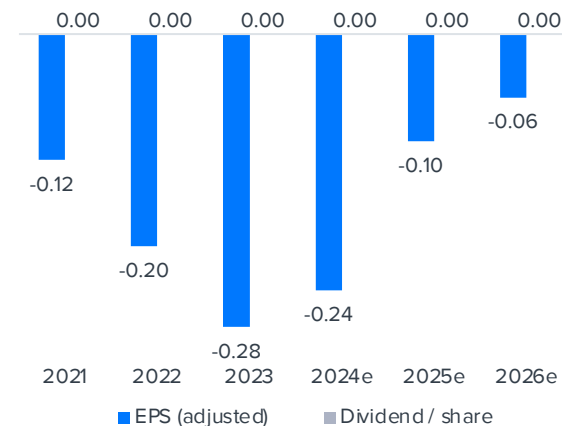
Source: Millstream Market Data AB

Revenue and EBIT-%



Source: Inderes

EPS and dividend



Source: Inderes



Value drivers

- A defensive market with growth well into the future
- The company's technological expertise, ability to tailor products and build cloud services gives Modulight a competitive advantage
- A model based on license fees and pay-per-treatment pricing can be highly scalable if successful



Risk factors

- The project-based model has been unreliable, at least for 2022-2023, and we believe its long-term performance requires further evidence.
- Revenue and profitability are poorly predictable
- Low visibility of projects and their progress
- Immature and concentrated customer base brings more risk
- The rapid contraction of the cash position reduces the company's financial leeway, although the situation is still good

Valuation	2024e	2025e	2026e
Share price	0.85	0.85	0.85
Number of shares, millions	42.6	42.6	42.6
Market cap	36	36	36
EV	30	36	39
P/E (adj.)	neg.	neg.	neg.
P/E	neg.	neg.	neg.
P/FCF	neg.	neg.	neg.
P/B	0.8	0.9	0.9
P/S	5.5	4.1	3.2
EV/Sales	4.6	4.0	3.4
EV/EBITDA	neg.	neg.	>100
EV/EBIT (adj.)	neg.	neg.	neg.
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

Investment profile

1.

High-tech laser company aiming to get back on track for profitable growth

2.

Strategic focus on medicine and biomedicine

3.

The company is aiming for a scalable operating model and per-treatment billing

4.

A strong cash position provides room for maneuver and a buffer against losses

5.

Evidence still needed on the effectiveness and profitability of the project model

Potential



- A defensive market with growth well into the future
- The company's technological expertise, ability to tailor products and build cloud services gives Modulight a competitive advantage
- A model based on license fees and pay-per-treatment pricing can be highly scalable if successful

Risks



- The project-based model has been unreliable, at least for 2022-2023, and we believe its long-term performance requires further evidence.
- Revenue and profitability are poorly predictable
- Low visibility of projects and their progress
- Immature and concentrated customer base brings more risk

Revenue was known – result fell clearly below the forecasts

Estimates vs. outcome Q4'23

- Q4 revenue was 1.0 MEUR and full - year 2023 revenue was 4.0 MEUR
- 2023 revenue decreased by -12% compared to the previous year (2022: 4.6 MEUR).
- Last year's revenue was a clear disappointment both compared to the company's targets (strong growth) and our forecasts.
- According to Modulight, the reason for the decrease was project delays beyond the control of the company and shifting to a treatment-specific business model.
- Q4 EBIT was -5.1 MEUR and -12.1 MEUR for the full year (2022: -7.8 MEUR).
- EBIT was clearly below our expectations. The primary reason was significantly increased depreciation of -2.1 MEUR (Q4'22: -0.5 MEUR).
- The cost level was also slightly higher than we expected, which contributed to the forecast undershoot.
- Cash flow from operating activities in 2023 was -7.3 MEUR and cash flow from investments was -9.7 MEUR.
- Due to high investments and too low revenue, the business was heavily in the red. According to the management, the decrease in investments should be reflected positively in the figures during 2024.
- Net cash assets decreased from 35.6 MEUR in the previous year to 18.6 MEUR at the end of the year
- The company's balance sheet is still very strong, but cash assets have contracted sharply and we expect losses to continue, which reduces the financial leeway.
- On Friday, the Finnish newspaper Aamulehti published an article about the Finnish Financial Supervisory Authority's previous investigation and subsequent comments to Modulight, which was new information to the market. The company did not comment on this invoking the confidentiality of the report. However, the report is public except for certain sections.

Estimates MEUR / EUR	Q4'22	Q4'23	Q4'23e	Q4'23e	Consensus		Difference (%)	2023e
	Comparison	Actualized	Inderes	Consensus	Low	High	Act. vs. inderes	Inderes
Revenue	1.3	1.0	1.0				2%	4.0
EBIT	-2.5	-5.1	-2.3				120%	-12.1
EPS (reported)	-0.06	-0.12	-0.05				133%	
Revenue growth-%	-86.0 %	-19.6 %	-21.1 %				1,6 pp	
EBIT-% (adj.)	-197.4 %	-496.5 %	-229.7 %				-266,8 pp	

Source: Inderes

Watch the Q4 webcast



We cut both revenue and earnings forecasts

Estimate revisions 2024e-2025e

- We cut our revenue forecasts for the coming years by approximately 20% based on the delay in commercializations.
- We also expected a short-term boost for phase III projects, which does not seem to materialize, and the projects are likely to be realized in the longer term.
- Our earnings forecasts fell sharply. However, this is mainly due to depreciation that we raised quite a bit.
- At EBITDA level, our forecasts are also clearly decreasing, mainly due to the lower revenue level.
- We expect cash flow from operating activities to be approximately EUR 7-8 MEUR in the red in 2024.

Estimate revisions	2023e	2023e	Change	2024e	2024e	Change	2025e	2025e	Change
MEUR / EUR	Old	New	%	Old	New	%	Old	New	%
Revenue	4.0	4.0	0%	8.0	6.5	-18%	11.2	8.8	-21%
EBIT	-9.4	-12.1	30%	-3.4	-10.5	206%	-2.1	-5.5	164%
EPS (excl. NRIs)	-0.21	-0.28	30%	-0.08	-0.24	209%	-0.04	-0.10	172%
DPS	0.00	0.00		0.00	0.00		0.00	0.00	

Source: Inderes

Valuation requires support from concrete growth

EV/S ratios are roughly indicative of the stock's neutral pricing

Because of the loss-making business, we cannot use earnings-based multiples in valuation, but rely on revenue-based EV/S ratios and DCF calculation that models the present value of future cash flows. The valuation is imprecise in nature, since it relies on forecasts to which there is practically no visibility.

Based on revenue, the valuation of the stock is mainly unchanged from the previous update, as the price drop has been of the same magnitude as the forecast drops. With our updated estimates, EV/S ratios for 2024-2025 are 4.4x and 4.0x. The ratios are high compared to Lumibird SA which we consider the most suitable peer (EV/S: 1.8x and 1.6x). The median of the laser manufacturer peer group is 2.2x-2.4x and the median of medical device manufacturers is 4.9x-4.6x.

Given the business development and low visibility, our view on the stock's acceptable 2024e EV/S multiple range is 3x-5x. The stock is thus roughly priced correctly relative to growth forecasts. We underline the significant uncertainty in the forward-looking projections, which is why we are cautious about drawing conclusions based on projections for the coming years.

DCF does not indicate upside for the stock

The baseline scenario in our DCF calculation falls to EUR 1.2 (was 1.4). The decrease is explained by forecast changes and increased cost of capital. In the positive scenario, the DCF is EUR 2.8 and in the negative scenario EUR 0.5. The main factor explaining the differences between the scenarios is revenue growth, which is followed by profitability. In particular,

the higher terminal profitability (EBIT of 30%) used in the positive scenario has a clear upward effect on the value. In the negative scenario, terminal profitability remains at 20%. We note that the scenarios do not represent our view of the best and worst possible path for the business but are intended to provide investors with a perspective on the sensitivity of the valuation assumptions used, which in the case of Modulight is high. More information on the scenarios can be found in the Initiation of coverage report.

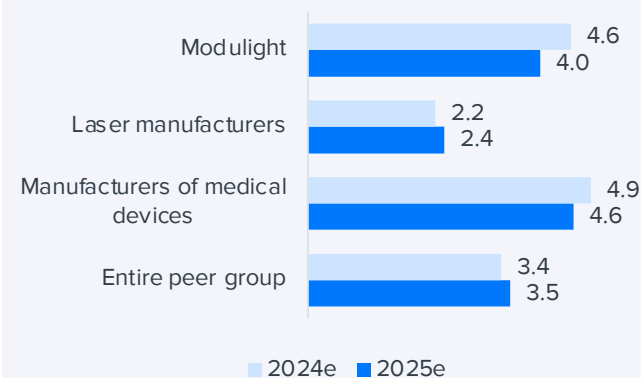
We repeat our recommendations as the loss and fuzzy outlook overshadow the future

We reiterate our Reduce recommendation and lower our target price to EUR 0.9 (was 1.2) as the valuation picture weakened with estimate revisions. Our view on the fair value of Modulight's share is EUR 0.8-1.4. Given the company's profile, significant estimate risk and low visibility, we believe a relatively wide fair value range is justified. Central to the view are the EV/S ratio and DCF model and its scenarios, which suggest that the stock is quite modestly priced with the assumptions of our neutral scenario. The DCF suggests a significant upside or downside for the share in high and low growth scenarios. In case the low estimate materializes, the risk of permanently losing capital is considerable. Currently, we find the stock expensive relative to the peers. On the other hand, the DCF model indicates a reasonable upside. However, the current heavy loss-making, combined with poor visibility in terms of growth, leaves the risk/reward ratio modest for the time being.

Valuation	2024e	2025e	2026e
Share price	0.85	0.85	0.85
Number of shares, millions	42.6	42.6	42.6
Market cap	36	36	36
EV	30	36	39
P/E (adj.)	neg.	neg.	neg.
P/E	neg.	neg.	neg.
P/FCF	neg.	neg.	neg.
P/B	0.8	0.9	0.9
P/S	5.5	4.1	3.2
EV/Sales	4.6	4.0	3.4
EV/EBITDA	neg.	neg.	>100
EV/EBIT (adj.)	neg.	neg.	neg.
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

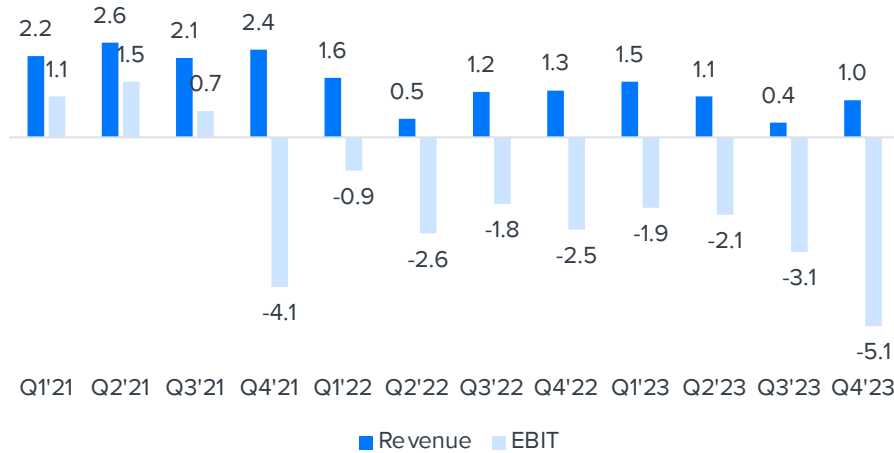
Source: Inderes

EV/S ratios

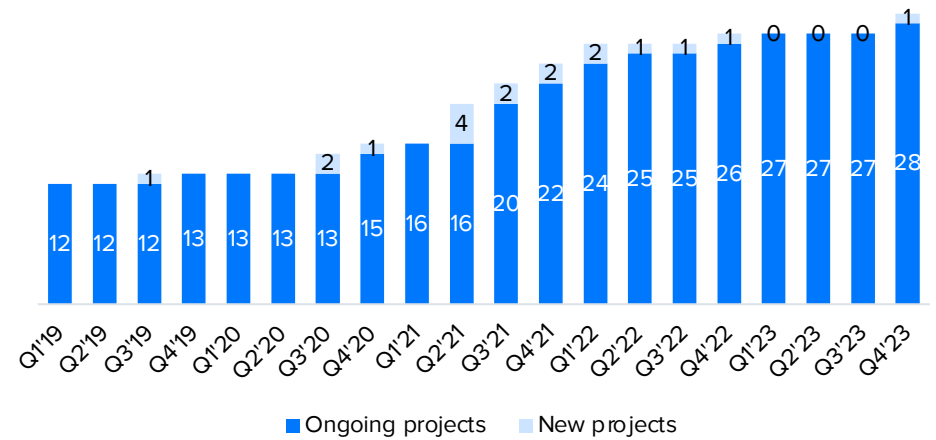


Business development graphs

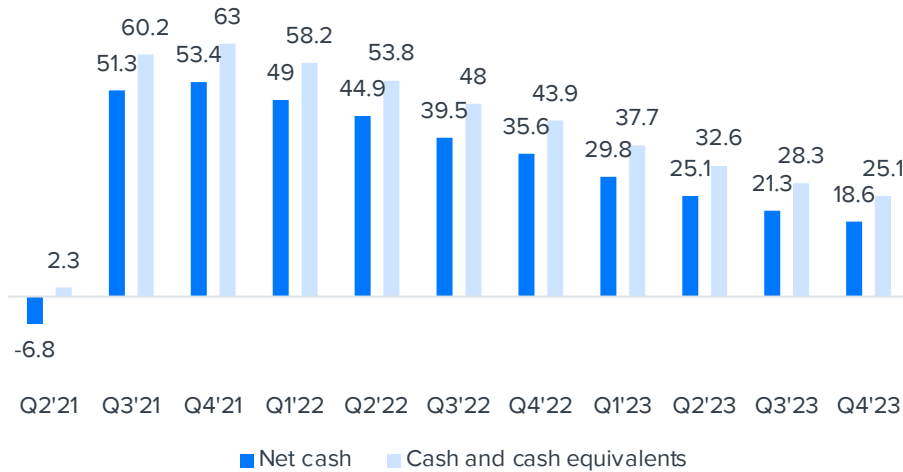
Revenue and EBIT, MEUR



Development of the number of projects



Cash equivalents, MEUR



Valuation table

Valuation	2021	2022	2023	2024e	2025e	2026e	2027e
Share price	11.4	2.95	0.90	0.85	0.85	0.85	0.85
Number of shares, millions	42.6	42.6	42.6	42.6	42.6	42.6	42.6
Market cap	484	126	38	36	36	36	36
EV	430	90	20	30	36	39	41
P/E (adj.)	neg.	neg.	neg.	neg.	neg.	neg.	neg.
P/E	neg.	neg.	neg.	neg.	neg.	neg.	neg.
P/FCF	neg.	neg.	neg.	neg.	neg.	neg.	neg.
P/B	6.4	1.9	0.7	0.8	0.9	0.9	1.0
P/S	53.3	27.3	9.5	5.5	4.1	3.2	2.4
EV/Sales	47.4	19.6	4.9	4.6	4.0	3.4	2.7
EV/EBITDA	>100	neg.	neg.	neg.	neg.	>100	16.3
EV/EBIT (adj.)	neg.	neg.	neg.	neg.	neg.	neg.	neg.
Payout ratio (%)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

Source: Inderes

Income statement

Income statement	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24e	Q2'24e	Q3'24e	Q4'24e	2024e	2025e	2026e	2027e
Revenue	4.6	1.5	1.0	0.5	1.0	4.0	1.3	1.5	1.8	2.0	6.5	8.8	11.5	14.9
Group	4.6	1.5	1.0	0.5	1.0	4.0	1.3	1.5	1.8	2.0	6.5	8.8	11.5	14.9
EBITDA	-5.9	-1.2	-0.3	-4.8	-2.2	-8.5	-1.8	-1.8	-1.8	-1.8	-7.3	-2.1	0.0	2.5
Depreciation	-1.9	-0.7	0.1	-0.2	-2.9	-3.6	-0.8	-0.8	-0.8	-0.8	-3.2	-3.4	-3.3	-3.2
EBIT	-7.8	-1.9	-0.2	-5.0	-5.1	-12.1	-2.6	-2.6	-2.6	-2.6	-10.5	-5.5	-3.3	-0.7
Net financial items	-0.8	0.1	0.1	0.1	0.1	0.3	0.1	0.1	0.1	0.1	0.2	0.1	0.1	-0.1
PTP	-8.6	-1.9	-0.1	-4.9	-5.0	-11.8	-2.6	-2.6	-2.6	-2.6	-10.3	-5.4	-3.2	-0.8
Taxes	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.1	0.6	0.2
Net earnings	-8.6	-1.9	-0.1	-4.9	-5.0	-11.8	-2.6	-2.6	-2.6	-2.6	-10.3	-4.3	-2.6	-0.7
EPS (adj.)	-0.20	-0.04	0.00	-0.11	-0.12	-0.28	-0.06	-0.06	-0.06	-0.06	-0.24	-0.10	-0.06	-0.02
EPS (rep.)	-0.20	-0.04	0.00	-0.11	-0.12	-0.28	-0.06	-0.06	-0.06	-0.06	-0.24	-0.10	-0.06	-0.02

Key figures	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24e	Q2'24e	Q3'24e	Q4'24e	2024e	2025e	2026e	2027e	0.00
Revenue growth-%	-49.3 %	-6.7 %	101.4 %	-58.9 %	-19.6 %	-12.5 %	-12.6 %	49.1 %	248.3 %	92.0 %	62.1 %	35.0 %	30.0 %	30.0 %	
Adjusted EBIT growth-%	935.2 %	0.2 %	-87.8 %	174.6 %	102.3 %	55.7 %	39.1 %	1277.2 %	-47.3 %	-48.2 %	-13.2 %	-47.8 %	-39.9 %	-77.5 %	
EBITDA-%	-129.0 %	-83.3 %	-33.6 %	-943.7 %	-213.5 %	-212.0 %	-141.4 %	-122.8 %	-103.5 %	-93.1 %	-112.4 %	-23.6 %	0.3 %	16.8 %	
Adjusted EBIT-%	-169.5 %	-127.5 %	-19.1 %	-983.2 %	-496.5 %	-301.4 %	-202.7 %	-176.1 %	-148.8 %	-133.9 %	-161.4 %	-62.4 %	-28.9 %	-5.0 %	
Net earnings-%	-185.9 %	-124.1 %	-9.7 %	-964.6 %	-487.3 %	-293.1 %	-198.9 %	-172.8 %	-146.0 %	-131.4 %	-158.4 %	-49.0 %	-22.4 %	-4.5 %	

Source: Inderes

Balance sheet

Assets	2022	2023	2024e	2025e	2026e
Non-current assets	27.7	33.8	35.1	36.3	37.5
Goodwill	0.0	0.0	0.0	0.0	0.0
Intangible assets	7.7	8.9	8.8	10.0	11.0
Tangible assets	19.9	24.9	26.3	26.3	26.5
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	0.0	0.0	0.0	0.0	0.0
Current assets	50.7	30.2	22.6	16.0	12.3
Inventories	2.3	2.6	2.4	2.6	2.5
Other current assets	0.0	0.0	0.0	0.0	0.0
Receivables	4.5	2.5	2.6	2.7	2.9
Cash and equivalents	43.9	25.1	17.6	10.6	6.9
Balance sheet total	78.3	64.0	57.7	52.2	49.8

Source: Inderes

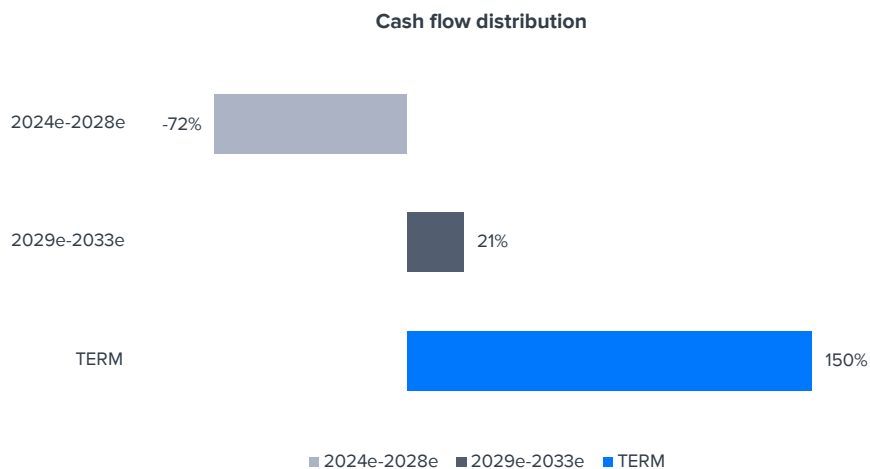
Liabilities & equity	2022	2023	2024e	2025e	2026e
Equity	67.6	55.7	45.4	41.1	38.5
Share capital	0.1	0.1	0.1	0.1	0.1
Retained earnings	-7.8	-19.7	-30.0	-34.4	-36.9
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0	0.0
Other equity	75.3	75.3	75.3	75.3	75.3
Minorities	0.0	0.0	0.0	0.0	0.0
Non-current liabilities	6.6	4.5	8.6	7.4	7.3
Deferred tax liabilities	0.0	0.0	0.0	0.0	0.0
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	6.6	4.5	8.6	7.4	7.3
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.0	0.0	0.0	0.0	0.0
Current liabilities	4.1	3.7	3.7	3.8	4.0
Interest bearing debt	1.7	2.0	2.6	2.4	2.4
Payables	2.5	1.7	1.1	1.3	1.6
Other current liabilities	0.0	0.0	0.0	0.0	0.0
Balance sheet total	78.3	63.9	57.7	52.2	49.8

DCF calculation

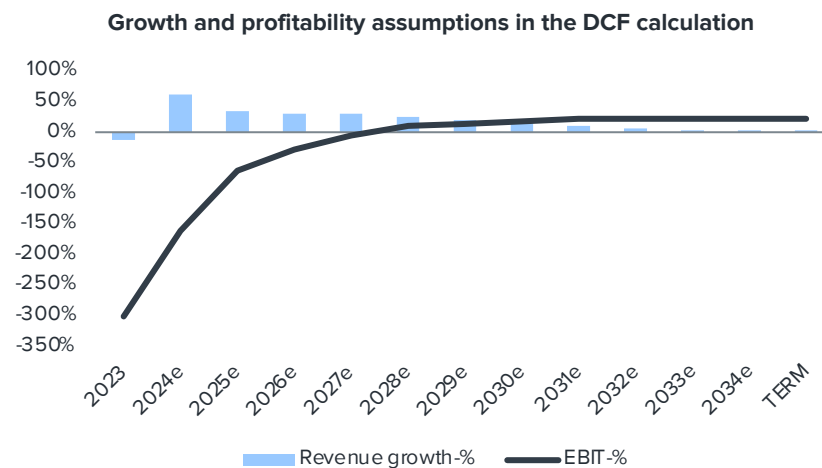
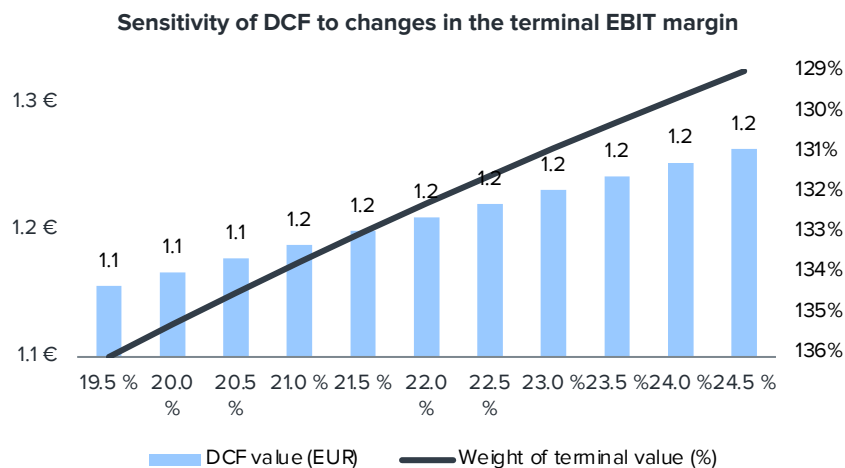
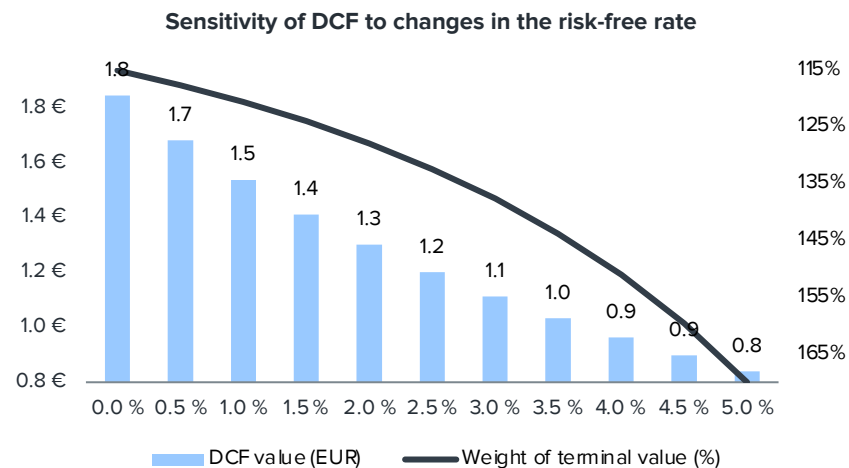
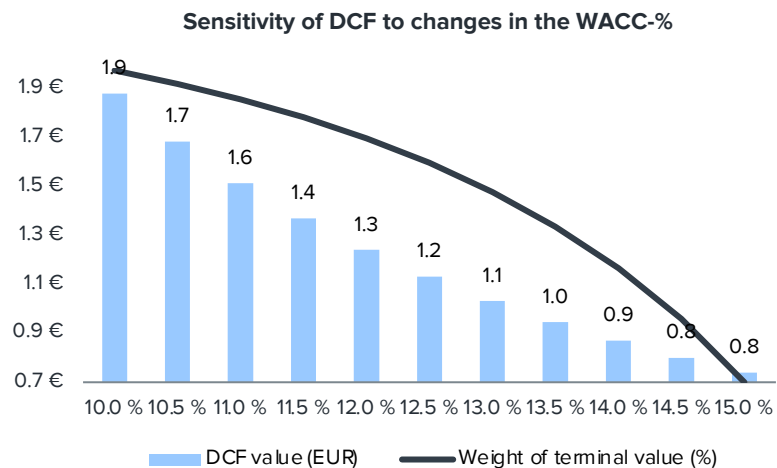
DCF model	2023	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	TERM
Revenue growth-%	-12.5 %	62.1 %	35.0 %	30.0 %	30.0 %	25.0 %	20.0 %	15.0 %	10.0 %	6.0 %	3.0 %	3.0 %	3.0 %
EBIT-%	-301.4 %	-161.4 %	-62.4 %	-28.9 %	-5.0 %	10.0 %	14.0 %	18.0 %	22.0 %	22.0 %	22.0 %	22.0 %	22.0 %
EBIT (operating profit)	-12.1	-10.5	-5.5	-3.3	-0.7	1.9	3.1	4.6	6.2	6.6	6.8	7.0	
+ Depreciation	3.6	3.2	3.4	3.3	3.2	3.1	3.3	3.4	3.5	3.6	3.6	3.7	
- Paid taxes	0.0	0.0	1.1	0.6	0.2	-0.4	-0.6	-0.9	-1.2	-1.3	-1.3	-1.3	
- Tax, financial expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	1.0	-0.5	-0.2	0.3	0.2	-0.3	-0.1	-0.2	-0.3	-0.1	-0.1	-0.1	
Operating cash flow	-7.5	-7.8	-1.2	1.0	2.9	4.3	5.7	6.9	8.2	8.7	8.9	9.1	
+ Change in other long-term liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-9.7	-4.5	-4.6	-4.6	-4.6	-4.6	-4.6	-4.6	-4.6	-4.6	-4.6	-4.6	4.5
Free operating cash flow	-17.3	-12.3	-5.8	-3.6	-1.7	-0.3	1.1	2.3	3.6	4.1	4.3	13.7	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	-17.3	-12.3	-5.8	-3.6	-1.7	-0.3	1.1	2.3	3.6	4.1	4.3	13.7	149
Discounted FCFF		-11.2	-4.7	-2.6	-1.1	-0.2	0.5	1.0	1.4	1.5	1.4	3.8	41.4
Sum of FCFF present value		31.4	42.5	47.2	49.8	50.9	51.1	50.5	49.5	48.1	46.6	45.2	41.4
Enterprise value DCF		31.4											
- Interest bearing debt		-6.5											
+ Cash and cash equivalents		25.1											
- Minorities		0.0											
- Dividend/capital return		0.0											
Equity value DCF		50.0											
Equity value DCF per share		1.2											

WACC	
Tax-% (WACC)	20.0 %
Target debt ratio (D/(D+E))	10.0 %
Cost of debt	8.0 %
Equity Beta	2.14
Market risk premium	4.75%
Liquidity premium	0.50%
Risk free interest rate	2.5 %
Cost of equity	13.2 %
Weighted average cost of capital (WACC)	12.5 %

Source: Inderes



DCF sensitivity calculations and key assumptions in graphs



Source: Inderes. Note that the weight of the terminal value (%) is shown on an inverse scale for clarity.

Summary

Income statement	2021	2022	2023	2024e	2025e	Per share data	2021	2022	2023	2024e	2025e
Revenue	9.1	4.6	4.0	6.5	8.8	EPS (reported)	-0.12	-0.20	-0.28	-0.24	-0.10
EBITDA	0.4	-5.9	-8.5	-7.3	-2.1	EPS (adj.)	-0.12	-0.20	-0.28	-0.24	-0.10
EBIT	-0.8	-7.8	-12.1	-10.5	-5.5	OCF / share	-0.01	-0.08	-0.18	-0.18	-0.03
PTP	-5.1	-8.6	-11.8	-10.3	-5.4	FCF / share	-0.23	-0.40	-0.41	-0.29	-0.14
Net Income	-5.1	-8.6	-11.8	-10.3	-4.3	Book value / share	1.79	1.59	1.31	1.06	0.96
Extraordinary items	0.0	0.0	0.0	0.0	0.0	Dividend / share	0.00	0.00	0.00	0.00	0.00
Balance sheet	2021	2022	2023	2024e	2025e	Growth and profitability	2021	2022	2023	2024e	2025e
Balance sheet total	87.5	78.3	64.0	57.7	52.2	Revenue growth-%	-10%	-49%	-12%	62%	35%
Equity capital	76.2	67.6	55.7	45.4	41.1	EBITDA growth-%	-92%	-1428%	44%	-14%	-72%
Goodwill	0.0	0.0	0.0	0.0	0.0	EBIT (adj.) growth-%	-116%	935%	56%	-13%	-48%
Net debt	-53.4	-35.6	-18.6	-6.4	-0.7	EPS (adj.) growth-%	-198%	69%	38%	-12%	-58%
Cash flow	2021	2022	2023	2024e	2025e	EBITDA-%	4.9 %	-129.0 %	-212.0 %	-112.4 %	-23.6 %
EBITDA	0.4	-5.9	-8.5	-7.3	-2.1	EBIT (adj.)-%	-8.3 %	-169.5 %	-301.4 %	-161.4 %	-62.4 %
Change in working capital	-0.9	2.6	1.0	-0.5	-0.2	EBIT-%	-8.3 %	-169.5 %	-301.4 %	-161.4 %	-62.4 %
Operating cash flow	-0.4	-3.3	-7.5	-7.8	-1.2	ROE-%	-11.8 %	-11.9 %	-19.1 %	-20.5 %	-10.0 %
CAPEX	-9.6	-13.7	-9.7	-4.5	-4.6	ROI-%	-1.5 %	-9.6 %	-17.6 %	-17.7 %	-10.2 %
Free cash flow	-10.0	-17.0	-17.3	-12.3	-5.8	Equity ratio	87.0 %	86.3 %	87.1 %	78.7 %	78.6 %
						Gearing	-70.1 %	-52.7 %	-33.4 %	-14.2 %	-1.7 %
Valuation multiples	2021	2022	2023	2024e	2025e						
EV/S	47.4	19.6	4.9	4.6	4.0						
EV/EBITDA (adj.)	>100	neg.	neg.	neg.	neg.						
EV/EBIT (adj.)	neg.	neg.	neg.	neg.	neg.						
P/E (adj.)	neg.	neg.	neg.	neg.	neg.						
P/B	6.4	1.9	0.7	0.8	0.9						
Dividend-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %						

Source: Inderes

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Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
3/15/2023	Reduce	2.30 €	2.42 €
5/2/2023	Reduce	2.30 €	2.31 €
8/11/2023	Reduce	2.30 €	2.15 €
8/21/2023	Reduce	1.60 €	1.50 €
20.10.23	Reduce	1.50 €	1.39 €
1/2/2023	Reduce	1.20 €	1.17 €
2/26/2024	Reduce	0.90 €	0.85 €



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