

# Incap

## Company report

10/9/2023



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✓ Inderes corporate customer

This report is a summary translation of the report “Toinen isku palleaan horjuttaa muttei pudota” published on 10/9/2023 at 8:05 am EEST.

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# Another blow hurts but won't knock out

We cut Incap's target price to EUR 8.00 (was EUR 12) but reiterate our Accumulate recommendation. The second profit warning of the year and especially its scale was an ice-cold shower, although the risks were certainly known. We included a much more cautious scenario in our forecasts due to the prolonged inventory problems of the company's largest customer. However, with the recent drop in the share price (-33% in 1 month), the valuation has plummeted despite cut forecasts. Hence, for risk-averse investors, we still see the stock as offering sufficiently high return potential in return for a chronically high level of risk. However, we will not take a stronger positive view on the stock until there are clear signs that the business is back on track.

## The profit warning was disappointing, even though the risk was known

On Thursday, Incap issued evening a negative profit warning for the current year. Incap expects 2023 revenue to be EUR 210-220 million (previously: to decline from last year) and operating profit (EBIT) to be EUR 24-28 million (previously: to decline from last year). According to Incap, the decrease in guidance is due to an updated sales forecast from the company's largest customer, which indicates that it will take longer than expected for the customer to de-stock. We were aware of the guidance risk, but the profit warning and especially the scale of it was a clear disappointment to us.

## We cut our forecasts sharply as the problems became more protracted, although the bottom may be hit in H2

We understand that Incap's largest customer, which operates, e.g., in the green energy value chain, has suffered from slowing demand, particularly due to rising interest rates and volatile energy markets. We still expect this customer to be competitive and the green energy trend to remain a tailwind in the long term. However, the situation with interest rates and energy markets may not go away overnight and overall transparency with Incap's largest customer is very weak. As a result, we cut this customer's revenue expectations significantly, which pushed the current year's earnings estimate to the lower end of the guidance range. For other clients, we believe that developments have been positive, but due to macro uncertainties, we also lowered the related estimates for the coming years. Overall, our revenue and EBIT estimates for the coming years went down 20-30%. We still expect Incap to return to an upside trajectory for growth and earnings in H2'24, but on our updated estimates, Incap will not reach the 2022 earnings level until 2027, despite the acquisition of Pennatronics. In our forecast scenario, the de-stocking of the largest customer will last until the beginning of the summer and its growth will be much slower than in recent years. Despite the economic risks, other customers remains on an upward trend in the near-term forecast scenario. Despite the substantial cuts, the level of risk associated with the projections is very high. The main risks to our earnings estimates are individual large customers and increased competition.

## Valuation is already very low if the company returns to constant earnings growth after a one-year break

Incap's adjusted P/E ratios for 2023 and 2024 based on our estimates are 10x and 9x, and the corresponding EV/EBIT ratios are 7x and 5x. The multiples are already below the company's low historical levels for the current year, so we believe the valuation has been trampled down. Thus, we still consider Incap's earnings expectation, with its convincing qualitative characteristics, to be sufficiently good (i.e. well into double digits) despite the high risks, even though the company's biggest risk has been sorely realized this year. We emphasize that the realization of our earnings expectations will require a turnaround in business next year and valuation lacks support level if sales to the largest customer continue to slide. A positive view on the stock is also supported by a DCF value well above the target price.

## Recommendation

### Accumulate

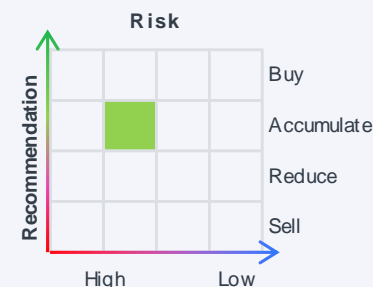
(previous Accumulate)

### EUR 8.00

(previous EUR 12.00)

### Share price:

EUR 6.40



## Key figures

	2022	2023e	2024e	2025e
Revenue	263.8	216.1	236.1	259.7
growth-%	55%	-18%	9%	10%
EBIT adj.	40.0	27.0	28.8	31.8
EBIT-% adj.	15.2 %	12.5 %	12.2 %	12.2 %
Net Income	27.6	18.3	20.6	23.1
EPS (adj.)	0.98	0.67	0.71	0.80

P/E (adj.)	17.5	9.6	9.0	8.0
P/B	5.7	1.8	1.5	1.3
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %
EV/EBIT (adj.)	12.8	6.5	5.4	4.3
EV/EBITDA	12.0	5.8	4.6	3.7
EV/S	1.9	0.8	0.7	0.5

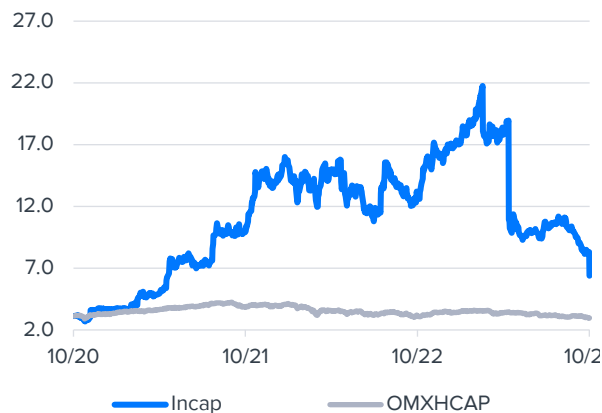
Source: Inderes

## Guidance

(Lowered)

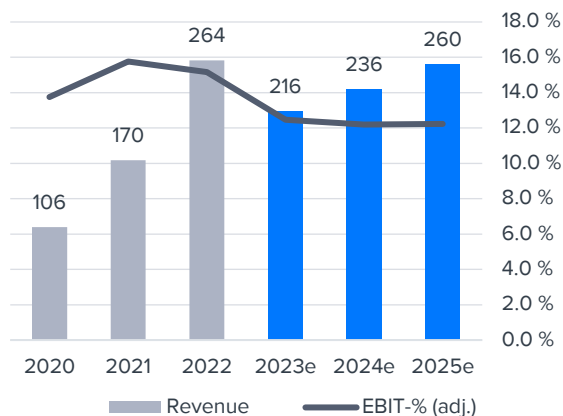
Incap estimates that its revenue will be EUR 210–220 million and operating profit (EBIT) EUR 24–28 million in 2023.

## Share price



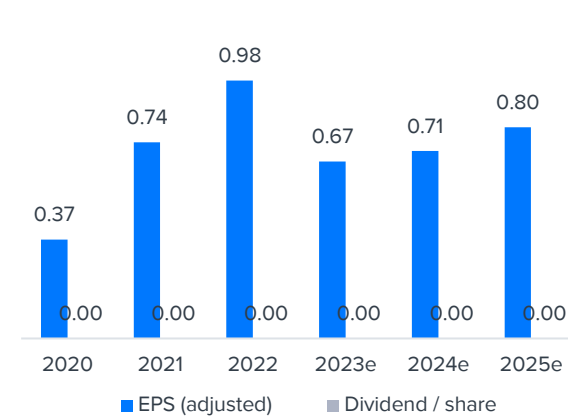
Source: Millstream Market Data AB

## Revenue and EBIT-%



Source: Inderes

## EPS and dividend



Source: Inderes



## Value drivers

- Organic growth in the electronics market, supported by global megatrends and increased outsourcing rate
- Light organization and cost structure enable a high profitability level
- Quick decision-making supports new customer procurement
- Accelerating growth with acquisitions
- Cross-selling potential created by the Pennatronics acquisition



## Risk factors

- Mutually challenging value chain position upholds a brutal competitive situation
- Cyclical nature of customer industries
- Tightening competitive situation
- Company's cost efficiency deteriorating
- Disruptions in the supply chain
- A very large single customer and an otherwise concentrated customer structure

Valuation	2023e	2024e	2025e
Share price	6.40	6.40	6.40
Number of shares, millions	29.3	29.4	29.4
Market cap	188	188	188
EV	176	157	137
P/E (adj.)	9.6	9.0	8.0
P/E	10.2	9.1	8.1
P/B	1.8	1.5	1.3
P/S	0.9	0.8	0.7
EV/Sales	0.8	0.7	0.5
EV/EBITDA	5.8	4.6	3.7
EV/EBIT (adj.)	6.5	5.4	4.3
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

# Estimates and estimate revisions

Estimates MEUR / EUR	Q2'22	Q2'23	Q2'23e	Q2'23e	Consensus		Difference (%)	2023e
	Comparison	Actualized	Inderes	Consensus	Low	High	Act. vs. inderes	Inderes
Revenue	61.2	56.4	56.7				0%	216
EBIT (adj.)	8.7	8.3	7.4				11%	27.0
EBIT	8.6	7.5	7.4				2%	25.3
EPS (reported)	0.20	0.19	0.18				5%	0.62
Revenue growth-%	82.2 %	-7.9 %	-7.5 %				-0.4 pp	-18.1 %
EBIT-% (adj.)	14.3 %	14.7 %	13.1 %				1.6 pp	12.5 %

Source: Inderes

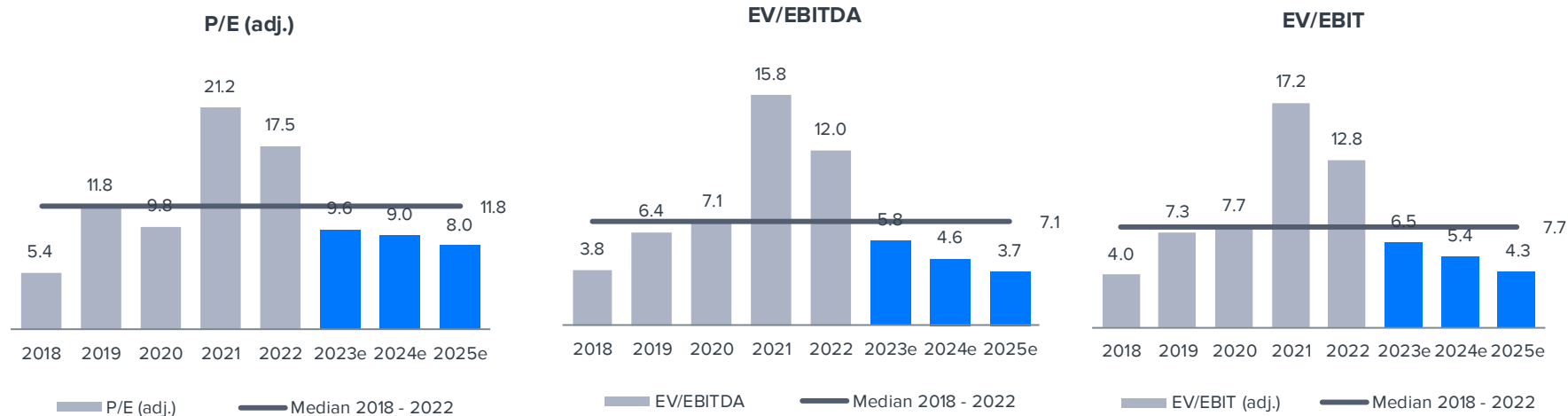
Estimate revisions MEUR / EUR	2023e			2024e			2025e		
	Old	New	Change %	Old	New	Change %	Old	New	Change %
Revenue	251	216	-14%	294	236	-20%	322	260	-19%
EBITDA	36.3	30.3	-17%	44.7	33.7	-25%	49.2	36.6	-26%
EBIT (exc. NRIs)	32.1	27.0	-16%	39.8	28.8	-28%	44.4	31.8	-28%
EBIT	31.3	25.3	-19%	39.3	28.3	-28%	43.9	31.3	-29%
PTP	29.8	23.9	-20%	38.1	27.1	-29%	43.1	30.4	-29%
EPS (excl. NRIs)	0.80	0.67	-16%	1.00	0.71	-28%	1.13	0.80	-29%
DPS	0.00	0.00		0.10	0.00	-100%	0.20	0.00	-100%

Source: Inderes

# Valuation table

Valuation	2018	2019	2020	2021	2022	2023e	2024e	2025e	2026e
Share price	1.45	3.38	3.69	15.70	17.10	6.40	6.40	6.40	6.40
Number of shares, millions	21.9	21.9	29.1	29.2	29.3	29.3	29.4	29.4	29.4
Market cap	32	74	107	459	500	188	188	188	188
EV	35	73	113	461	514	176	157	137	116
P/E (adj.)	5.4	11.8	9.8	21.2	17.5	9.6	9.0	8.0	7.0
P/E	5.4	11.8	11.6	21.8	18.1	10.2	9.1	8.1	7.1
P/B	2.0	3.4	2.8	7.3	5.7	1.8	1.5	1.3	1.1
P/S	0.5	1.0	1.0	2.7	1.9	0.9	0.8	0.7	0.7
EV/Sales	0.6	1.0	1.1	2.7	1.9	0.8	0.7	0.5	0.4
EV/EBITDA	3.8	6.4	7.1	15.8	12.0	5.8	4.6	3.7	2.8
EV/EBIT (adj.)	4.0	7.3	7.7	17.2	12.8	6.5	5.4	4.3	3.3
Payout ratio (%)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

Source: Inderes



# Peer group valuation

Peer group valuation	Market cap	EV	EV/EBIT		EV/EBITDA		EV/S		P/E		Dividend yield-%		P/B
Company	MEUR	MEUR	2023e	2024e	2023e	2024e	2023e	2024e	2023e	2024e	2023e	2024e	2023e
Cicor Technologies	161	287	13.1	11.9	6.8	6.3	0.7	0.7	18.7	14.7			1.1
Integrated Micro-Electronics	140	430	27.9	16.5	10.0	6.4	0.3	0.3		6.7			0.4
Data Modul	180	207	6.5	5.3	5.8	4.9	0.6	0.6	10.8	9.7	0.2	0.2	1.2
Hanza	235	284	12.6	9.0	5.0	4.3	0.4	0.4	12.0	10.6	1.9	2.2	1.1
Kitron	599	743	10.5	9.7	8.5	7.9	0.9	0.9	10.8	10.5	3.0	3.6	3.8
Lacroix Group SA	147	320	12.2	9.7	6.5	5.7	0.4	0.4	9.3	7.2	3.2	4.2	0.8
Jabil	16034	17052	10.6	9.9	6.8	6.7	0.5	0.5	15.2	13.5	0.3	0.3	5.7
Scanfil	535	622	9.3	9.3	7.3	7.2	0.7	0.6	10.2	10.3	2.8	3.1	2.0
Fabrinet	5984	5467	20.1	19.6	17.5	16.6	2.2	2.1	22.9	21.9			4.3
Hana Microelectronics	1273	1192	20.4	17.0	11.4	10.0	1.6	1.5	21.4	17.6	2.1	2.6	2.1
SVI	446	529	16.4	12.6	12.4	10.4	0.8	0.7	14.2	11.8	2.5	2.9	2.3
TT Electronics	347	500	8.4	7.7	6.2	5.7	0.7	0.7	9.0	8.0	3.9	4.3	1.0
Katek Se	158	198	17.6	6.8	5.5	3.6	0.3	0.2	36.1	9.3			1.0
Nolato AB	1091	1219	18.4	14.1	10.7	9.0	1.4	1.3	20.7	16.2	4.4	4.3	2.3
Celestica	3085	3613	9.0	8.4	6.9	6.5	0.5	0.5	11.4	10.3			2.1
<b>Incap (Inderes)</b>	<b>188</b>	<b>176</b>	<b>6.5</b>	<b>5.4</b>	<b>5.8</b>	<b>4.6</b>	<b>0.8</b>	<b>0.7</b>	<b>9.6</b>	<b>9.0</b>	<b>0.0</b>	<b>0.0</b>	<b>1.8</b>
<b>Average</b>			<b>14.2</b>	<b>11.2</b>	<b>8.5</b>	<b>7.4</b>	<b>0.8</b>	<b>0.8</b>	<b>15.9</b>	<b>11.9</b>	<b>2.4</b>	<b>2.8</b>	<b>2.1</b>
<b>Median</b>			<b>12.6</b>	<b>9.7</b>	<b>6.9</b>	<b>6.8</b>	<b>0.7</b>	<b>0.6</b>	<b>13.1</b>	<b>10.5</b>	<b>2.6</b>	<b>3.0</b>	<b>2.0</b>
<b>Diff-% to median</b>			<b>-48%</b>	<b>-44%</b>	<b>-15%</b>	<b>-33%</b>	<b>23%</b>	<b>4%</b>	<b>-27%</b>	<b>-14%</b>	<b>-100%</b>	<b>-100%</b>	<b>-11%</b>

Source: Refinitiv / Inderes

# Income statement

Income statement	H1'21	H2'21	2021	H1'22	H2'22	2022	H1'23	H2'23e	2023e	2024e	2025e	2026e
<b>Revenue</b>	<b>71.3</b>	<b>98.5</b>	<b>170</b>	<b>115</b>	<b>149</b>	<b>264</b>	<b>129</b>	<b>87.0</b>	<b>216</b>	<b>236</b>	<b>260</b>	<b>286</b>
Incap	71.3	98.5	170	115	149	264	129	87.0	216	236	260	286
<b>EBITDA</b>	<b>11.3</b>	<b>17.9</b>	<b>29.3</b>	<b>17.2</b>	<b>25.6</b>	<b>42.8</b>	<b>21.0</b>	<b>9.3</b>	<b>30.3</b>	<b>33.7</b>	<b>36.6</b>	<b>40.5</b>
Depreciation	-1.6	-1.7	-3.3	-1.8	-2.0	-3.8	-2.2	-2.8	-4.9	-5.5	-5.3	-5.4
<b>EBIT (excl. NRI)</b>	<b>10.2</b>	<b>16.6</b>	<b>26.8</b>	<b>15.6</b>	<b>24.4</b>	<b>40.0</b>	<b>19.8</b>	<b>7.2</b>	<b>27.0</b>	<b>28.8</b>	<b>31.8</b>	<b>35.6</b>
<b>EBIT</b>	<b>9.8</b>	<b>16.2</b>	<b>26.0</b>	<b>15.4</b>	<b>23.6</b>	<b>39.0</b>	<b>18.8</b>	<b>6.5</b>	<b>25.3</b>	<b>28.3</b>	<b>31.3</b>	<b>35.1</b>
Net financial items	-0.3	0.1	-0.3	-0.8	-1.5	-2.3	-0.5	-0.9	-1.4	-1.2	-0.9	-0.5
<b>PTP</b>	<b>9.4</b>	<b>16.3</b>	<b>25.7</b>	<b>14.6</b>	<b>22.1</b>	<b>36.7</b>	<b>18.3</b>	<b>5.6</b>	<b>23.9</b>	<b>27.1</b>	<b>30.4</b>	<b>34.6</b>
Taxes	-1.6	-3.0	-4.7	-3.4	-5.7	-9.0	-4.2	-1.3	-5.6	-6.5	-7.3	-8.3
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Net earnings</b>	<b>7.8</b>	<b>13.3</b>	<b>21.1</b>	<b>11.2</b>	<b>16.4</b>	<b>27.6</b>	<b>14.1</b>	<b>4.3</b>	<b>18.3</b>	<b>20.6</b>	<b>23.1</b>	<b>26.3</b>
<b>EPS (adj.)</b>	<b>0.28</b>	<b>0.46</b>	<b>0.74</b>	<b>0.39</b>	<b>0.59</b>	<b>0.98</b>	<b>0.51</b>	<b>0.16</b>	<b>0.67</b>	<b>0.71</b>	<b>0.80</b>	<b>0.91</b>
<b>EPS (rep.)</b>	<b>0.27</b>	<b>0.45</b>	<b>0.72</b>	<b>0.38</b>	<b>0.57</b>	<b>0.94</b>	<b>0.48</b>	<b>0.15</b>	<b>0.62</b>	<b>0.70</b>	<b>0.79</b>	<b>0.90</b>

Key figures	H1'21	H2'21	2021	H1'22	H2'22	2022	H1'23	H2'23e	2023e	2024e	2025e	2026e
<b>Revenue growth-%</b>	52.2 %	65.1 %	59.4 %	60.6 %	51.6 %	55.4 %	12.7 %	-41.7 %	-18.1 %	9.2 %	10.0 %	10.0 %
<b>Adjusted EBIT growth-%</b>	83.5 %	82.3 %	82.8 %	53.1 %	47.1 %	49.4 %	26.9 %	-70.6 %	-32.6 %	6.7 %	10.4 %	12.1 %
<b>EBITDA-%</b>	15.9 %	18.2 %	17.2 %	15.0 %	17.2 %	16.2 %	16.3 %	10.7 %	14.0 %	14.3 %	14.1 %	14.2 %
<b>Adjusted EBIT-%</b>	14.3 %	16.8 %	15.8 %	13.6 %	16.4 %	15.2 %	15.3 %	8.2 %	12.5 %	12.2 %	12.2 %	12.5 %
<b>Net earnings-%</b>	10.9 %	13.5 %	12.4 %	9.8 %	11.0 %	10.5 %	10.9 %	4.9 %	8.5 %	8.7 %	8.9 %	9.2 %

Lähde: Inderes

# Balance sheet

Assets	2021	2022	2023e	2024e	2025e
<b>Non-current assets</b>	<b>23</b>	<b>33</b>	<b>38</b>	<b>36</b>	<b>36</b>
Goodwill	8	7	7	7	7
Intangible assets	0	4	6	5	4
Tangible assets	14	20	24	23	24
Associated companies	0	0	0	0	0
Other investments	0	0	0	0	0
Other non-current assets	0	1	1	1	1
Deferred tax assets	1	0	0	0	0
<b>Current assets</b>	<b>102</b>	<b>136</b>	<b>146</b>	<b>170</b>	<b>199</b>
Inventories	59	92	66	68	74
Other current assets	0	0	0	0	0
Receivables	34	36	48	50	53
Cash and equivalents	9	8	32	52	72
<b>Balance sheet total</b>	<b>130</b>	<b>168</b>	<b>183</b>	<b>206</b>	<b>235</b>

Source: Inderes

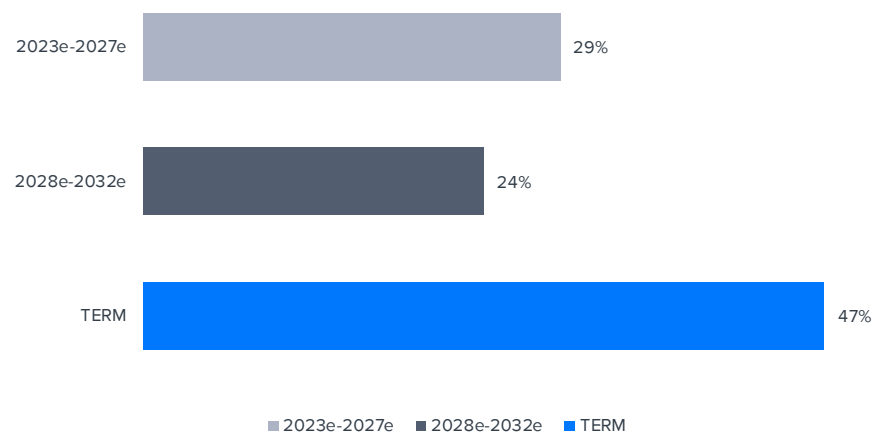
Liabilities & equity	2021	2022	2023e	2024e	2025e
<b>Equity</b>	<b>63</b>	<b>87</b>	<b>106</b>	<b>126</b>	<b>149</b>
Share capital	1	1	1	1	1
Retained earnings	42	70	88	109	132
Hybrid bonds	0	0	0	0	0
Revaluation reserve	-2	-5	-5	-5	-5
Other equity	22	22	22	22	22
Minorities	0	0	0	0	0
<b>Non-current liabilities</b>	<b>6</b>	<b>13</b>	<b>20</b>	<b>18</b>	<b>18</b>
Deferred tax liabilities	1	1	1	1	1
Provisions	2	2	2	2	2
Interest bearing debt	4	11	15	15	15
Convertibles	0	0	0	0	0
Other long term liabilities	0	0	3	0	0
<b>Current liabilities</b>	<b>60</b>	<b>68</b>	<b>57</b>	<b>62</b>	<b>68</b>
Interest bearing debt	7	11	5	5	5
Payables	53	57	52	57	62
Other current liabilities	0	1	1	1	1
<b>Balance sheet total</b>	<b>130</b>	<b>168</b>	<b>183</b>	<b>206</b>	<b>235</b>



# DCF calculation

DCF model	2022	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	TERM
Revenue growth-%	55.4 %	-18.1%	9.2 %	10.0 %	10.0 %	7.0 %	5.0 %	4.0 %	3.0 %	3.0 %	2.0 %	2.0 %
EBIT-% (adj.)	14.8 %	11.7 %	12.0 %	12.0 %	12.3 %	13.0 %	13.5 %	13.5 %	13.0 %	12.5 %	12.5 %	12.5 %
<b>EBIT (operating profit)</b>	<b>39.0</b>	<b>25.3</b>	<b>28.3</b>	<b>31.3</b>	<b>35.1</b>	<b>39.7</b>	<b>43.3</b>	<b>45.1</b>	<b>44.7</b>	<b>44.3</b>	<b>45.1</b>	
+ Depreciation	3.8	4.9	5.9	5.7	5.7	5.9	6.0	6.2	6.2	6.2	6.2	
- Paid taxes	-8.8	-5.6	-6.5	-7.3	-8.3	-9.7	-10.6	-11.1	-11.1	-11.1	-11.3	
- Tax, financial expenses	-0.6	-0.4	-0.4	-0.4	-0.4	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	
+ Tax, financial income	0.0	0.0	0.2	0.2	0.3	0.4	0.5	0.6	0.6	0.7	0.7	
- Change in working capital	-30.7	9.9	0.3	-3.5	-5.1	-4.9	-3.7	-3.1	-2.5	-2.5	-1.7	
<b>Operating cash flow</b>	<b>2.8</b>	<b>34.2</b>	<b>27.6</b>	<b>26.0</b>	<b>27.4</b>	<b>31.2</b>	<b>35.2</b>	<b>37.2</b>	<b>37.7</b>	<b>37.4</b>	<b>38.7</b>	
+ Change in other long-term liabilities	0.3	2.7	-2.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-9.7	-10.0	-4.5	-5.5	-6.0	-6.0	-6.0	-6.0	-6.0	-6.0	-6.5	
<b>Free operating cash flow</b>	<b>-6.7</b>	<b>26.9</b>	<b>20.4</b>	<b>20.4</b>	<b>21.3</b>	<b>25.2</b>	<b>29.1</b>	<b>31.2</b>	<b>31.7</b>	<b>31.3</b>	<b>32.3</b>	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	-6.7	26.9	20.4	20.4	21.3	25.2	29.1	31.2	31.7	31.3	32.3	383
<b>Discounted FCFF</b>		<b>26.3</b>	<b>18.0</b>	<b>16.3</b>	<b>15.4</b>	<b>16.5</b>	<b>17.2</b>	<b>16.7</b>	<b>15.3</b>	<b>13.7</b>	<b>12.7</b>	<b>151</b>
Sum of FCFF present value		319	293	275	259	243	227	210	193	178	164	151
<b>Enterprise value DCF</b>		<b>319</b>										
- Interest bearing debt		-21.2										
+ Cash and cash equivalents		7.6										
-Minorities		0.0										
-Dividend/capital return		0.0										
<b>Equity value DCF</b>		<b>306</b>										
<b>Equity value DCF per share</b>		<b>10.4</b>										

Cash flow distribution



## WACC

Tax-% (WACC)	25.0 %
Target debt ratio (D/(D+E))	10.0 %
Cost of debt	5.0 %
Equity Beta	1.60
Market risk premium	4.75%
Liquidity premium	1.25%
Risk free interest rate	2.5 %
<b>Cost of equity</b>	<b>11.4 %</b>
<b>Weighted average cost of capital (WACC)</b>	<b>10.6 %</b>

Source: Inderes

# Summary

Income statement	2020	2021	2022	2023e	2024e	Per share data	2020	2021	2022	2023e	2024e
Revenue	106.5	169.8	263.8	216.1	236.1	EPS (reported)	0.32	0.72	0.94	0.62	0.70
EBITDA	15.9	29.3	42.8	30.3	34.1	EPS (adj.)	0.37	0.74	0.98	0.67	0.71
EBIT	12.6	26.0	39.0	25.3	28.3	OCF / share	0.12	0.24	0.09	1.17	0.94
PTP	11.5	25.7	36.7	23.9	27.1	FCF / share	-0.44	0.03	-0.23	0.92	0.69
Net Income	9.2	21.1	27.6	18.3	20.6	Book value / share	1.32	2.15	2.99	3.60	4.30
Extraordinary items	-2.1	-0.8	-1.0	-1.6	-0.5	Dividend / share	0.00	0.00	0.00	0.00	0.00
Balance sheet	2020	2021	2022	2023e	2024e	Growth and profitability	2020	2021	2022	2023e	2024e
Balance sheet total	76.4	129.5	168.4	183.4	206.1	Revenue growth-%	50%	59%	55%	-18%	9%
Equity capital	38.5	62.9	87.4	105.8	126.4	EBITDA growth-%	39%	84%	46%	-29%	13%
Goodwill	7.1	7.5	7.2	7.2	7.2	EBIT (adj.) growth-%	45%	83%	49%	-33%	7%
Net debt	5.9	2.0	13.6	-12.2	-31.7	EPS (adj.) growth-%	30%	98%	31%	-31%	6%
Cash flow	2020	2021	2022	2023e	2024e	EBITDA-%	15%	17%	16%	14%	14%
EBITDA	15.9	29.3	42.8	30.3	34.1	EBIT (adj.)-%	14%	16%	15%	12%	12%
Change in working capital	-10.0	-17.4	-30.7	9.9	0.3	EBIT-%	12%	15%	15%	12%	12%
Operating cash flow	3.6	7.0	2.8	34.2	27.6	ROE-%	31%	42%	37%	19%	18%
CAPEX	-18.1	-6.2	-9.7	-10.0	-4.5	ROI-%	33%	42%	43%	22%	21%
Free cash flow	-12.9	0.8	-6.7	26.9	20.4	Equity ratio	50%	52%	52%	58%	61%
						Gearing	15%	3%	16%	-12%	-25%
Valuation multiples	2020	2021	2022	2023e	2024e						
EV/S	1.1	2.7	1.9	0.8	0.7						
EV/EBITDA (adj.)	7.1	15.8	12.0	5.8	4.6						
EV/EBIT (adj.)	7.7	17.2	12.8	6.5	5.4						
P/E (adj.)	9.8	21.2	17.5	9.6	9.0						
P/B	2.8	7.3	5.7	1.8	1.5						
Dividend-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %						

Source: Inderes

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Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak

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## Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
5/12/2020	Accumulate	2.60 €	2.40 €
5/25/2020	Accumulate	2.80 €	2.57 €
8/27/2020	Accumulate	4.00 €	3.71 €
9/17/2020	Accumulate	4.00 €	3.60 €
10/27/2020	Accumulate	3.50 €	3.02 €
11/12/2020	Accumulate	3.80 €	3.40 €
11/26/2020	Accumulate	4.00 €	3.60 €
2/25/2021	Accumulate	5.40 €	4.88 €
4/28/2021	Accumulate	7.60 €	7.05 €
7/29/2021	Accumulate	9.20 €	8.58 €
9/16/2021	Accumulate	11.00 €	10.12 €
10/28/2021	Reduce	14.00 €	14.78 €
2/25/2022	Accumulate	14.40 €	13.42 €
3/23/2022	Reduce	14.80 €	15.08 €
4/27/2022	Reduce	14.80 €	14.00 €
	----- Analyst changed -----		
7/28/2022	Accumulate	16.00 €	14.66 €
10/19/2022	Accumulate	17.00 €	15.08 €
10/28/2022	Reduce	17.00 €	16.06 €
11/18/2022	Reduce	17.00 €	16.18 €
2/23/2023	Reduce	17.00 €	18.04 €
4/19/2023	Accumulate	12.00 €	10.92 €
4/27/2023	Accumulate	12.00 €	10.36 €
6/15/2023	Accumulate	12.00 €	9.96 €
7/4/2023	Accumulate	12.00 €	10.76 €
7/31/2023	Accumulate	12.00 €	10.72 €
10/9/2023	Accumulate	8.00 €	6.40 €



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