

Exel Composites

Company report

11/6/2023



Aapeli Pursimo
+358 40 719 6067
aapeli.pursimo@inderes.fi

✓ Inderes corporate customer

This report is a summary translation of the report “Katseet pääomamarkkinapäivässä” published on 11/6/2023 at 8:35 am EET.

**inde
res.**

Eyes on the CMD

There were no major surprises in Exel's Q3 results due to the preliminary information provided in the October profit warning. As a result, we made no material operational forecast changes. There was also no change in the short-term outlook compared to the profit warning and with this, all eyes will be on the upcoming CMD (November 13). Given the current market situation, the company's earnings position and the limited room for maneuver with the balance sheet, we believe the stock's risk/return ratio will remain weak for the next 12 months. However, with the decline in share price, we raise our recommendation on Exel to Reduce (was Sell) and reiterate our target price of EUR 2.50.

No surprises in Q3 thanks to preliminary information

With the preliminary information provided by Exel, the development of the main operational lines for Q3 was already known. Revenue decreased by as much as 39% year-on-year and amounted to EUR 20.5 million. The decline was mainly due to a lack of large orders in the North American wind power market and a general weakening of demand affecting the company's customers. Reflecting this, the revenue of all customer industries declined year-on-year and especially Wind Power continued its sluggish development (-73%) during the quarter. The company also provided guidance on the development of the operating result and the adjusted EBIT of EUR -1.2 million was fully in line with our expectations. However, the reported result was supported by a EUR 0.6 million provision reversal for the UK operations. On the bottom line, the result was boosted by positive net financial expenses and as a result, reported EPS was above our expectations (EUR -0.05).

Only minor revisions to the estimates for the coming years, limited room for maneuver on the balance sheet

As expected, Exel reiterated the guidance given in its profit warning and expects its revenue (2022: 137 MEUR) and adjusted operating profit (2022: 8.0 MEUR) to decline significantly year-on-year. There had also been no change in the market outlook, with the general economic situation affecting the timing of orders and larger projects. Reflecting this and the rather unsurprising report, the absolute estimate revisions remained very minor when compared to the forecasts we updated in connection with the profit warning. Given the earnings development that we forecast and the EUR 4.3 million write-down in Q4, balance sheet risks are clearly elevated (2023e equity ratio 21%, net gearing 168% and net debt/ EBITDA 5.6x). However, we do not see an acute liquidity risk if the commercial paper market used by the company remains favorable. However, given the investment needs that the strategy may require, we believe that a large equity financing arrangement cannot be ruled out. However, in the earnings call, the company hinted at the possibility of timing larger investments later in the strategy period, but we expect CMD to shed further light on this.

No short-term support points for valuation, balance sheet concerns

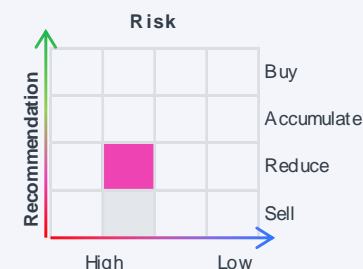
On our estimates, earnings-based multiples for the current year are negative and the multiples for next year are also very high (P/E 33x, EV/EBIT 20x). The balance sheet-based valuation does not provide concrete support levels either (P/B 2023e: 1.6x). However, what will attract more attention than the short-term valuation picture is the way in which Exel intends to proceed with the implementation of its strategy. In our view, its current financial headroom is quite limited for a more aggressive implementation of the new strategy (i.e. higher investments), and the ongoing strategic review of the factory network does not exclude the possibility of further write-downs. In the current situation, we also estimate that the number of financing options is also limited, with a focus on different equity options. As such, we think it best to continue to monitor the situation from the sidelines.

Recommendation

Reduce
(previous Sell)

EUR 2.50
(previous EUR 2.50)

Share price:
EUR 2.67



Key figures

	2022	2023e	2024e	2025e
Revenue	137	101	109	124
growth-%	2%	-26%	8%	14%
EBIT adj.	8.0	-0.8	3.3	6.1
EBIT-% adj.	5.9 %	-0.8 %	3.0 %	4.9 %
Net Income	2.3	-8.0	1.0	2.8
EPS (adj.)	0.61	-0.31	0.08	0.24
P/E (adj.)	8.8	neg.	33.3	11.2
P/B	2.2	1.6	1.5	1.4
Dividend yield-%	3.7 %	0.0 %	0.0 %	0.0 %
EV/EBIT (adj.)	12.0	neg.	20.0	10.9
EV/EBITDA	6.7	6.9	6.6	5.3
EV/S	0.7	0.7	0.6	0.5

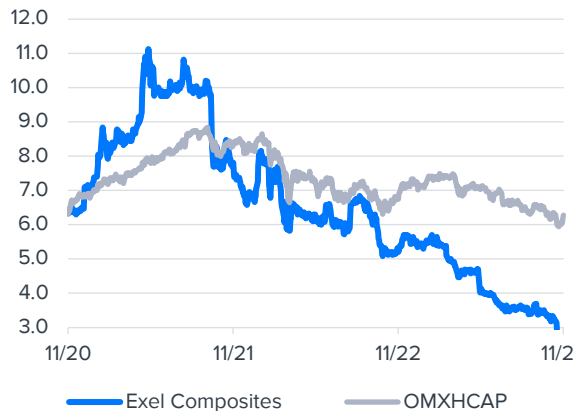
Source: Inderes

Guidance

(Unchanged)

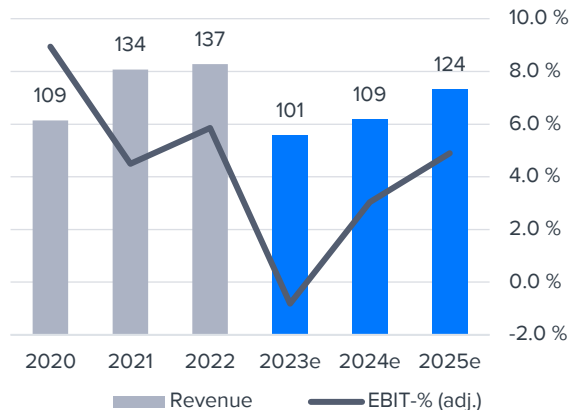
Exel Composites now expects that revenue (2022: 137 MEUR) and adjusted operating profit will decrease significantly in 2023 compared to 2022 (2022: 8.0 MEUR).

Share price



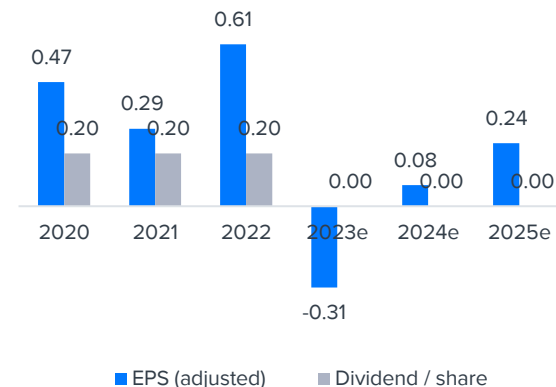
Source: Millistream Market Data AB

Revenue and EBIT-%



Source: Inderes

EPS and dividend



Source: Inderes



Value drivers

- Growing composite market creates a good base for organic growth
- Upside in profitability relative to full potential (incl. reduction in fixed costs)
- Materializing the global structure of production and relative economies of scale in a new, more focused strategy
- Value-creating acquisitions in the future



Risk factors

- Balance sheet risks are elevated, also because of possible investments required by the new strategy (incl. unfavorable financing arrangements)
- Failure in the implementation of the new strategy
- Somewhat cyclical and volatile demand
- With a chronically short absolute order book, business opportunities can weaken relatively quickly
- The cost structure is still quite fixed for the time being
- Concentrated customer portfolio
- Margin pressures still caused by material costs in the short term

Valuation	2023e	2024e	2025e
Share price	2.67	2.67	2.67
Number of shares, millions	11.9	11.9	11.9
Market cap	32	32	32
EV	66	66	67
P/E (adj.)	neg.	33.3	11.2
P/E	neg.	33.3	11.2
P/B	1.6	1.5	1.4
P/S	0.3	0.3	0.3
EV/Sales	0.7	0.6	0.5
EV/EBITDA	6.9	6.6	5.3
EV/EBIT (adj.)	neg.	20.0	10.9
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

Estimates and estimate revisions

Estimates MEUR / EUR	Q3'22	Q3'23	Q3'23e	Q3'23e	Consensus		Difference (%)	2023e
	Comparison	Actualized	Inderes	Consensus	Low	High	Act. vs. inderes	Inderes
Revenue	33.8	20.5	20.5				0%	101
EBIT (adj.)	1.8	-1.2	-1.2					-0.8
EBIT	1.7	-0.7	-1.2					-5.2
EPS (reported)	0.18	-0.05	-0.11					-0.31
Revenue growth-%	1.2 %	-39.2 %	-39.4 %				0.2 pp	-26.3 %
EBIT-% (adj.)	5.4 %	-5.9 %	-6.1 %				0.2 pp	-0.8 %

Source: Inderes

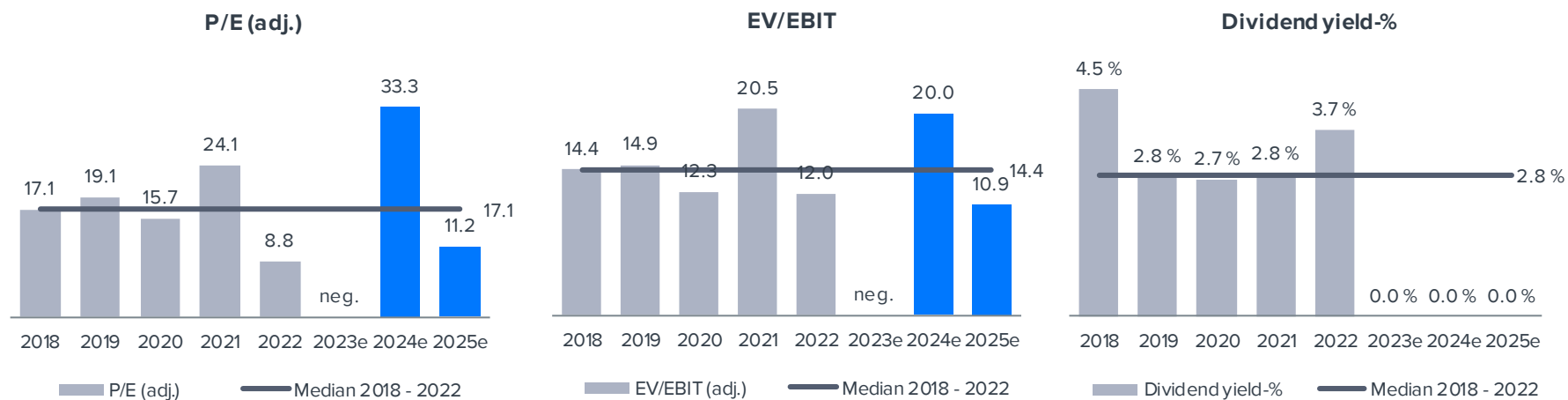
Estimate revisions MEUR / EUR	2023e		Change %	2024e		Change %	2025e		Change %
	Old	New		Old	New		Old	New	
Revenue	101	101	0%	109	109	0%	124	124	0%
EBITDA	5.3	6.0	14%	9.7	10.1	5%	12.7	12.6	-1%
EBIT (exc. NRIs)	-1.0	-0.8		2.9	3.3	16%	5.9	6.1	3%
EBIT	-5.9	-5.2		2.9	3.3	16%	5.9	6.1	3%
PTP	-8.5	-7.1		0.9	1.3	53%	4.1	4.3	4%
EPS (excl. NRIs)	-0.34	-0.31		0.05	0.08	63%	0.23	0.24	4%
DPS	0.00	0.00		0.00	0.00		0.00	0.00	

Source: Inderes

Valuation table

Valuation	2018	2019	2020	2021	2022	2023e	2024e	2025e	2026e
Share price	4.00	6.48	7.38	7.10	5.42	2.67	2.67	2.67	2.67
Number of shares, millions	11.9	11.9	11.9	11.9	11.9	11.9	11.9	11.9	11.9
Market cap	48	77	88	84	64	32	32	32	32
EV	72	107	119	124	97	66	66	67	64
P/E (adj.)	17.1	19.1	15.7	24.1	8.8	neg.	33.3	11.2	6.9
P/E	>100	32.0	16.4	50.9	28.1	neg.	33.3	11.2	6.9
P/B	1.8	2.9	3.0	2.8	2.2	1.6	1.5	1.4	1.1
P/S	0.5	0.7	0.8	0.6	0.5	0.3	0.3	0.3	0.2
EV/Sales	0.7	1.0	1.1	0.9	0.7	0.7	0.6	0.5	0.5
EV/EBITDA	7.8	10.0	7.8	10.3	6.7	6.9	6.6	5.3	4.3
EV/EBIT (adj.)	14.4	14.9	12.3	20.5	12.0	neg.	20.0	10.9	7.6
Payout ratio (%)	554.7 %	88.8 %	44.3 %	143.3 %	103.8 %	0.0 %	0.0 %	0.0 %	12.9 %
Dividend yield-%	4.5 %	2.8 %	2.7 %	2.8 %	3.7 %	0.0 %	0.0 %	0.0 %	1.9 %

Source: Inderes



Income statement

Income statement	2021	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	Q3'23	Q4'23e	2023e	2024e	2025e	2026e
Revenue	134	34.2	38.1	33.8	31.0	137	28.8	25.4	20.5	26.2	101	109	124	137
Group	134	34.2	38.1	33.8	31.0	137	28.8	25.4	20.5	26.2	101	109	124	137
EBITDA	11.9	1.8	4.8	3.4	0.2	10.1	1.5	1.5	1.1	2.0	6.0	10.1	12.6	14.9
Depreciation	-8.2	-1.7	-1.8	-1.7	-1.9	-7.1	-1.8	-1.7	-1.7	-6.0	-11.2	-6.8	-6.6	-6.5
EBIT (excl. NRI)	6.0	2.2	3.1	1.8	0.9	8.0	0.0	0.1	-1.2	0.3	-0.8	3.3	6.1	8.4
EBIT	3.7	0.0	3.0	1.7	-1.7	3.0	-0.3	-0.2	-0.7	-4.0	-5.2	3.3	6.1	8.4
Net financial items	0.4	0.5	1.9	1.5	-3.4	0.6	-1.2	-0.4	0.2	-0.5	-1.9	-2.0	-1.8	-1.6
PTP	4.2	0.5	4.9	3.2	-5.1	3.6	-1.5	-0.7	-0.4	-4.5	-7.1	1.3	4.3	6.8
Taxes	-2.5	-0.6	-0.9	-1.2	1.3	-1.5	-0.7	-0.2	-0.2	0.0	-1.1	-0.3	-1.2	-1.8
Minority interest	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.1	0.0	0.2	-0.1	-0.3	-0.4
Net earnings	1.7	0.0	4.0	2.1	-3.8	2.3	-2.1	-0.9	-0.6	-4.4	-8.0	1.0	2.8	4.6
EPS (adj.)	0.29	0.13	0.35	0.19	-0.05	0.61	-0.15	-0.05	-0.10	-0.01	-0.31	0.08	0.24	0.39
EPS (rep.)	0.14	0.00	0.34	0.18	-0.32	0.19	-0.18	-0.07	-0.05	-0.37	-0.67	0.08	0.24	0.39
Key figures	2021	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	Q3'23	Q4'23e	2023e	2024e	2025e	2026e
Revenue growth-%	23.7 %	10.3 %	13.5 %	1.2 %	-15.1 %	1.9 %	-15.7 %	-33.3 %	-39.2 %	-15.5 %	-26.3 %	8.0 %	14.0 %	10.0 %
Adjusted EBIT growth-%	-37.8 %	-11.7 %	27.1 %	1580.6 %	-9.4 %	33.0 %	-99.7 %	-97.9 %	-166.5 %	-65.8 %	-110.2 %	-503.2 %	83.6 %	38.6 %
EBITDA-%	8.9 %	5.2 %	12.5 %	10.1 %	0.5 %	7.4 %	5.1 %	5.8 %	5.2 %	7.7 %	6.0 %	9.3 %	10.2 %	10.9 %
Adjusted EBIT-%	4.5 %	6.4 %	8.2 %	5.4 %	3.0 %	5.9 %	0.0 %	0.3 %	-5.9 %	1.2 %	-0.8 %	3.0 %	4.9 %	6.2 %
Net earnings-%	1.2 %	-0.1 %	10.6 %	6.2 %	-12.2 %	1.7 %	-7.3 %	-3.5 %	-2.8 %	-17.0 %	-7.9 %	0.9 %	2.3 %	3.4 %

Source: Inderes

Balance sheet

Assets	2021	2022	2023e	2024e	2025e
Non-current assets	51.9	47.9	41.7	42.0	42.5
Goodwill	12.8	13.0	8.7	8.7	8.7
Intangible assets	2.8	2.2	2.2	2.3	2.3
Tangible assets	34.3	30.9	29.0	29.2	29.6
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	1.9	1.8	1.8	1.8	1.8
Current assets	65.8	65.2	54.5	56.1	59.6
Inventories	23.9	23.4	18.2	19.1	21.1
Other current assets	0.0	1.1	0.0	0.0	0.0
Receivables	26.3	23.3	19.2	20.7	23.6
Cash and equivalents	15.6	17.4	17.2	16.3	14.9
Balance sheet total	118	113	96.2	98.1	102

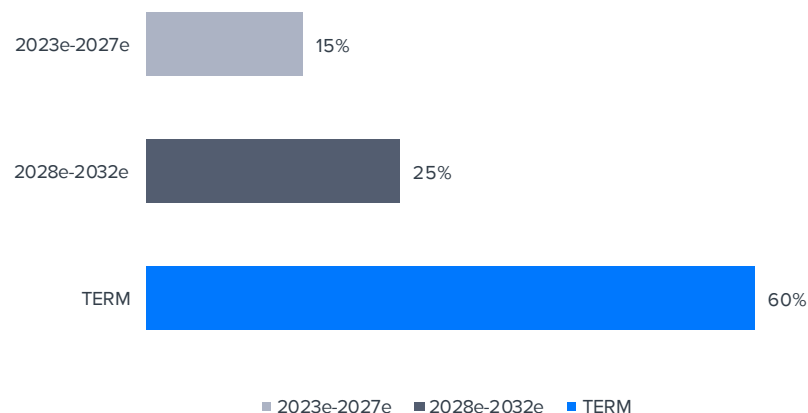
Source: Inderes

Liabilities & equity	2021	2022	2023e	2024e	2025e
Equity	31.2	30.4	20.0	20.9	23.8
Share capital	2.1	2.1	2.1	2.1	2.1
Retained earnings	21.9	21.0	10.6	11.5	14.4
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0	0.0
Other equity	6.6	6.8	6.8	6.8	6.8
Minorities	0.6	0.4	0.4	0.4	0.4
Non-current liabilities	17.1	15.4	15.5	19.4	21.3
Deferred tax liabilities	0.5	0.6	0.6	0.6	0.6
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	15.6	13.5	13.7	17.6	19.5
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	1.0	1.2	1.2	1.2	1.2
Current liabilities	69.4	67.3	60.7	57.7	57.0
Interest bearing debt	37.4	35.0	37.0	32.7	29.7
Payables	32.0	26.2	23.7	25.1	27.3
Other current liabilities	0.0	6.1	0.0	0.0	0.0
Balance sheet total	118	113	96.2	98.1	102

DCF calculation

DCF model	2022	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	TERM
Revenue growth-%	1.9 %	-26.3 %	8.0 %	14.0 %	10.0 %	5.0 %	4.0 %	3.0 %	2.5 %	2.0 %	2.0 %	2.0 %
EBIT-%	2.2 %	-5.1 %	3.0 %	4.9 %	6.2 %	6.5 %	6.2 %	6.0 %	6.0 %	6.0 %	6.0 %	6.0 %
EBIT (operating profit)	3.0	-5.2	3.3	6.1	8.4	9.3	9.3	9.2	9.5	9.6	9.8	
+ Depreciation	7.1	11.2	6.8	6.6	6.5	6.5	6.4	6.5	6.6	6.7	6.8	
- Paid taxes	-1.3	-1.1	-0.3	-1.2	-1.8	-2.1	-2.1	-2.1	-2.1	-2.2	-2.2	
- Tax, financial expenses	0.1	-0.5	-0.4	-0.5	-0.4	-0.4	-0.3	-0.3	-0.3	-0.3	-0.4	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	2.8	1.8	-1.1	-2.7	-1.7	-0.2	0.0	0.2	-0.5	-0.4	-0.4	
Operating cash flow	11.8	6.2	8.4	8.3	10.9	13.1	13.2	13.6	13.2	13.5	13.6	
+ Change in other long-term liabilities	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-3.2	-5.1	-7.1	-7.1	-7.1	-7.1	-7.1	-7.1	-7.2	-6.9	-6.8	
Free operating cash flow	8.8	1.2	1.3	1.3	3.9	6.1	6.2	6.5	6.0	6.6	6.8	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	8.8	1.2	1.3	1.3	3.9	6.1	6.2	6.5	6.0	6.6	6.8	92.8
Discounted FCFF		1.2	1.2	1.0	2.9	4.2	3.9	3.7	3.1	3.2	3.0	40.5
Sum of FCFF present value		67.9	66.7	65.5	64.5	61.6	57.4	53.5	49.8	46.6	43.5	40.5
Enterprise value DCF		67.9										
- Interest bearing debt		-48.5										
+ Cash and cash equivalents		17.4										
-Minorities		-0.7										
-Dividend/capital return		-2.4										
Equity value DCF		33.7										
Equity value DCF per share		2.8										

Cash flow distribution



WACC

Tax-% (WACC)	25.0 %
Target debt ratio (D/(D+E))	25.0 %
Cost of debt	8.0 %
Equity Beta	1.40
Market risk premium	4.75%
Liquidity premium	1.50%
Risk free interest rate	2.5 %
Cost of equity	10.7 %
Weighted average cost of capital (WACC)	9.5 %

Source: Inderes

Summary

Income statement	2020	2021	2022	2023e	2024e	Per share data	2020	2021	2022	2023e	2024e
Revenue	108.6	134.4	137.0	100.9	109.0	EPS (reported)	0.45	0.14	0.19	-0.67	0.08
EBITDA	15.3	11.9	10.1	6.0	10.1	EPS (adj.)	0.47	0.29	0.61	-0.31	0.08
EBIT	9.4	3.7	3.0	-5.2	3.3	OCF / share	1.26	0.41	0.99	0.52	0.70
PTP	7.1	4.2	3.6	-7.1	1.3	FCF / share	0.30	-0.61	0.74	0.10	0.11
Net Income	5.4	1.7	2.3	-8.0	1.0	Book value / share	2.43	2.57	2.52	1.64	1.72
Extraordinary items	-0.3	-2.3	-5.0	-4.4	0.0	Dividend / share	0.20	0.20	0.20	0.00	0.00
Balance sheet	2020	2021	2022	2023e	2024e	Growth and profitability	2020	2021	2022	2023e	2024e
Balance sheet total	96.8	117.7	113.1	96.2	98.1	Revenue growth-%	5%	24%	2%	-26%	8%
Equity capital	28.9	31.2	30.4	20.0	20.9	EBITDA growth-%	43%	-22%	-15%	-40%	68%
Goodwill	12.6	12.8	13.0	8.7	8.7	EBIT (adj.) growth-%	35%	-38%	33%	-110%	-503%
Net debt	31.2	37.4	31.1	33.5	33.9	EPS (adj.) growth-%	38%	-38%	109%	-150%	-126%
Cash flow	2020	2021	2022	2023e	2024e	EBITDA-%	14.1 %	8.9 %	7.4 %	6.0 %	9.3 %
EBITDA	15.3	11.9	10.1	6.0	10.1	EBIT (adj.)-%	8.9 %	4.5 %	5.9 %	-0.8 %	3.0 %
Change in working capital	2.4	-4.8	2.8	1.8	-1.1	EBIT-%	8.7 %	2.8 %	2.2 %	-5.1 %	3.0 %
Operating cash flow	14.9	4.8	11.8	6.2	8.4	ROE-%	19.5 %	5.6 %	7.6 %	-32.4 %	4.8 %
CAPEX	-11.7	-12.2	-3.2	-5.1	-7.1	ROI-%	13.9 %	4.8 %	3.7 %	-6.9 %	4.7 %
Free cash flow	3.6	-7.2	8.8	1.2	1.3	Equity ratio	29.8 %	26.5 %	26.9 %	20.8 %	21.4 %
						Gearing	107.9 %	119.9 %	102.4 %	167.7 %	161.9 %
Valuation multiples	2020	2021	2022	2023e	2024e						
EV/S	1.1	0.9	0.7	0.7	0.6						
EV/EBITDA (adj.)	7.8	10.3	6.7	6.9	6.6						
EV/EBIT (adj.)	12.3	20.5	12.0	neg.	20.0						
P/E (adj.)	15.7	24.1	8.8	neg.	33.3						
P/B	3.0	2.8	2.2	1.6	1.5						
Dividend-%	2.7 %	2.8 %	3.7 %	0.0 %	0.0 %						

Source: Inderes

Disclaimer and recommendation history

The information presented in Inderes reports is obtained from several different public sources that Inderes considers to be reliable. Inderes aims to use reliable and comprehensive information, but Inderes does not guarantee the accuracy of the presented information. Any opinions, estimates and forecasts represent the views of the authors. Inderes is not responsible for the content or accuracy of the presented information. Inderes and its employees are also not responsible for the financial outcomes of investment decisions made based on the reports or any direct or indirect damage caused by the use of the information. The information used in producing the reports may change quickly. Inderes makes no commitment to announcing any potential changes to the presented information and opinions.

The reports produced by Inderes are intended for informational use only. The reports should not be construed as offers or advice to buy, sell or subscribe investment products. Customers should also understand that past performance is not a guarantee of future results. When making investment decisions, customers must base their decisions on their own research and their estimates of the factors that influence the value of the investment and take into account their objectives and financial position and use advisors as necessary. Customers are responsible for their investment decisions and their financial outcomes.

Reports produced by Inderes may not be edited, copied or made available to others in their entirety, or in part, without Inderes' written consent. No part of this report, or the report as a whole, shall be transferred or shared in any form to the United States, Canada or Japan or the citizens of the aforementioned countries. The legislation of other countries may also lay down restrictions pertaining to the distribution of the information contained in this report. Any individuals who may be subject to such restrictions must take said restrictions into account.

Inderes issues target prices for the shares it follows. The recommendation methodology used by Inderes is based on the share's 12-month expected total shareholder return (including the share price and dividends) and takes into account Inderes' view of the risk associated with the expected returns. The recommendation policy consists of four tiers: Sell, Reduce, Accumulate and Buy. As a rule, Inderes' investment recommendations and target prices are reviewed at least 2–4 times per year in connection with the companies' interim reports, but the recommendations and target prices may also be changed at other times depending on the market conditions. The issued recommendations and target prices do not guarantee that the share price will develop in line with the estimate. Inderes primarily uses the following valuation methods in determining target prices and recommendations: Cash flow analysis (DCF), valuation multiples, peer group analysis and sum of parts analysis. The valuation methods and target price criteria used are always company-specific and they may vary significantly depending on the company and (or) industry.

Inderes' recommendation policy is based on the following distribution relative to the 12-month risk-adjusted expected total shareholder return.

Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak
	The assessment of the 12-month risk-adjusted expected total shareholder return based on the above-mentioned definitions is company-specific and subjective. Consequently, similar 12-month expected total shareholder returns between different shares may result in different recommendations, and the recommendations and 12-month expected total shareholder returns between different shares should not be compared with each other. The counterpart of the expected total shareholder return is Inderes' view of the risk taken by the investor, which varies considerably between companies and scenarios. Thus, a high expected total shareholder return does not necessarily lead to positive performance when the risks are exceptionally high and, correspondingly, a low expected total shareholder return does not necessarily lead to a negative recommendation if Inderes considers the risks to be moderate.

The analysts who produce Inderes' research and Inderes employees cannot have 1) shareholdings that exceed the threshold of significant financial gain or 2) shareholdings exceeding 1% in any company subject to Inderes' research activities. Inderes Oyj can only own shares in the target companies it follows to the extent shown in the company's model portfolio investing real funds. All of Inderes Oyj's shareholdings are presented in itemised form in the model portfolio. Inderes Oyj does not have other shareholdings in the target companies analysed. The remuneration of the analysts who produce the analysis are not directly or indirectly linked to the issued recommendation or views. Inderes Oyj does not have investment bank operations.

Inderes or its partners whose customer relationships may have a financial impact on Inderes may, in their business operations, seek assignments with various issuers with respect to services provided by Inderes or its partners. Thus, Inderes may be in a direct or indirect contractual relationship with an issuer that is the subject of research activities. Inderes and its partners may provide investor relations services to issuers. The aim of such services is to improve communication between the company and the capital markets. These services include the organisation of investor events, advisory services related to investor relations and the production of investor research reports.

More information about research disclaimers can be found at www.inderes.fi/research-disclaimer.

Inderes has made an agreement with the issuer and target of this report, which entails compiling a research report.

Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
2/19/2021	Accumulate	9.20 €	8.76 €
5/2/2021	Accumulate	11.50 €	10.88 €
7/21/2021	Accumulate	11.50 €	10.32 €
9/2/2021	Accumulate	11.50 €	9.95 €
9/17/2021	Accumulate	9.50 €	8.59 €
11/5/2021	Accumulate	8.40 €	7.52 €
2/16/2022	Reduce	7.50 €	7.15 €
5/2/2022	Accumulate	7.00 €	6.30 €
<i>Analyst changed</i>			
7/21/2022	Accumulate	7.00 €	6.58 €
9/28/2022	Accumulate	6.00 €	5.30 €
11/4/2022	Accumulate	6.00 €	5.20 €
2/15/2023	Accumulate	6.00 €	5.32 €
2/20/2023	Accumulate	6.00 €	5.10 €
5/3/2023	Accumulate	4.50 €	4.05 €
8/21/2023	Reduce	3.50 €	3.38 €
10/19/2023	Sell	2.50 €	3.04 €
11/6/2023	Reduce	2.50 €	2.67 €

Connecting investors and companies

Inderes connects investors and listed companies. We help over 400 Nordic listed companies to better serve their shareholders. Our community is home to over 70 000 active investors. Our social objective is to democratize information in the financial markets.

We build solutions for listed companies that enable seamless and effective investor relations. Majority of our revenue comes from services to listed companies, including Commissioned Research, Virtual Events, AGM services, and IR technology and consultation.

Inderes is listed on Nasdaq First North growth market and operates in Finland, Sweden, Norway and Denmark.

Inderes Oyj

Itämerentori 2

FI-00180 Helsinki, Finland

+358 10 219 4690

Award-winning research at [inderes.fi](https://www.inderes.fi)



STARMINE
ANALYST AWARDS
FROM REFINITIV



THOMSON REUTERS
ANALYST AWARDS



Juha Kinnunen

2012, 2016, 2017, 2018, 2019, 2020



Mikael Rautanen

2014, 2016, 2017, 2019



Sauli Vilén

2012, 2016, 2018, 2019, 2020



Antti Viljakainen

2014, 2015, 2016, 2018, 2019, 2020



Olli Koponen

2020



Joni Grönqvist

2019, 2020



Erkki Vesola

2018, 2020



Petri Gostowski

2020



Atte Riikola

2020

**Research belongs
to everyone.**