

Company report

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✓ Inderes corporate customer



This report is a summary translation of the report "Kärkituotteet käyvät yhä kaupaksi" published on 5/6/2024 at 8:04 am EEST

Top products are still selling

CapMan released better-than-expected Q1 figures. However, the EBIT overshoot due to performance fees flowed to the profit share attributable to minorities, so the net result was close to our forecast. In terms of the outlook, the company continued to be very optimistic, especially concerning new sales, and the year started off well for fundraising. However, we lowered our forecasts for real estate fund growth in the coming years slightly, as the market situation remains challenging. We find the stock's valuation neutral, so we reiterate our target price of EUR 2.2 and lower the recommendation to Reduce (was Accumulate).

The impact of the EBIT overshoot was small in the end

Management fees and income from the Services business were well in line with our expectations, but the company recorded 3.5 MEUR in carried interest income. We did not expect any in this guarter. The cost level was slightly lower than expected, so CapMan's Q1 EBIT clearly exceeded our forecast. However, the profit share attributable to minorities bit a large share of the net result of the quarter, so in the end, the net result was close to our forecast. The tax rate was also slightly higher than we expected. There were no major surprises in the outlook, and the management still seems very confident about the company's ability to grow even in a challenging market. In terms of fundraising, the year has started quite well, as some 200 MEUR of new capital has been raised in funds by the end of April.

No need for substantial forecast changes

We have raised our performance fee forecasts for this year but the growth in the profit share attributable to minorities compensates for this effect in the lower lines of the income statement. We have also slightly lowered our forecasts for real estate sales in the coming years due to the still challenging market situation. We are confident about new sales in the longer term thanks to the improved quality of the company's products, but in the short term, the challenging market situation slows down fundraising. The long-awaited increase in carried interest income should also support earnings significantly in the coming years, and as the funds continue to perform well, the outlook for the longer term is also strong. Of course, related uncertainty has increased somewhat due to the weakened market. We still believe that the company's normalized EBIT level is 40–50 MEUR, which is reflected in our 2025 earnings forecast. This is unlikely to be achieved in 2024 due to slow new sales and lackluster investment income.

Share pricing is neutral

The sum of the parts provides a good starting point for CapMan's valuation, as the potentials and risks of its various income sources differ slightly from each other. The value of CapMan's share based on our sum of the parts calculation is now some EUR 2.2, which is close to the current share price. Also, on a multiple basis, the share is fairly neutrally priced. In the big picture, we expect CapMan's normal earnings potential to be around 40-50 MEUR, as reflected in our 2025 forecast. Relative to this level, the current pricing is not unreasonably demanding but in the short term, it is hard to see relevant upward drivers in the stock until we get further evidence of an earnings recovery. Additional dividends starting in 2025 are more of a guess than a forecast at this stage, and we are not relying on them in our expected return calculations. Therefore, an attractive dividend yield alone is not enough to justify a positive recommendation.

Recommendation



Key figures

2.10

	2023	2024 e	2025 e	2026 e
Revenue	59.4	71.8	79.2	82.6
growth-%	-12%	21%	10%	4%
EBIT adj.	6.7	34.5	45.9	47.8
EBIT-% adj.	11.4 %	48.0 %	57.9 %	57.9 %
Net Income	1.3	19.9	32.6	32.9
EPS (adj.)	0.02	0.12	0.18	0.19
P/E (adj.)	>100	17.5	11.4	11.3
P/B	3.2	2.4	2.2	2.3
Dividend yield-%	4.4 %	5.7 %	10.0 %	10.6 %
EV/EBIT (adj.)	63.2	12.5	9.2	9.0
EV/EBITDA	68.7	12.4	9.0	8.7
EV/S	7.2	6.0	5.3	5.2

Source: Inderes

Guidance

(Unchanged)

No guidance

Share price



90% 83 79 80% 72 70% 59 60% 53 50% 40% 30% 20% 10% 0% 2021 2022 2023 2024e 2025e 2026e Revenue EBIT-% (a dj.) Source: Inderes

Revenue and EBIT-%

EPS and dividend



Source: Inderes



Value drivers

- New products
- Growth in open-end products
- Increase in carried interest income
- Ramping up CWS
- Growth in Service business
- Improving cost efficiency



- Sustainability of cost level
- Funds' ability to generate good returns for investors
- Investment portfolio's share of result still significant
- Market situation

Valuation	2024e	2025 e	2026e
Share price	2.10	2.10	2.10
Number of shares, millions	176.5	177.2	177.9
Market cap	370	370	370
EV	430	424	428
P/E (adj.)	17.5	11.4	11.3
P/E	18.6	11.4	11.3
P/B	2.4	2.2	2.3
P/S	5.1	4.7	4.5
EV/Sales	6.0	5.3	5.2
EV/EBITDA	12.4	9.0	8.7
EV/EBIT (adj.)	12.5	9.2	9.0
Payout ratio (%)	107%	113%	119%
Dividend yield-%	5.7 %	10.0 %	10.6 %

Estimates

Estimates MEUR / EUR	Q1'23 Comparison	Q1'24 Actualized	Q1'24e Inderes	Q1'24e Consensus	Conso Low	ensus High	Difference (%) Act. vs. inderes	2024e Inderes
Revenue	15.1	18.4	15.1				22%	71.8
EBIT	0.5	7.3	5.5				33%	33.3
PTP	0.0	6.4	4.2				52%	28.8
EPS (adj.)	0.00	0.02	0.02				-25%	0.12
Revenue growth-%	6.1 %	21.9 %	0.0 %				21.9 pp	21.0 %
EBIT-% (adj.)	3.5 %	46.3 %	36.6 %				9.7 pp	48.0 %
Source: Inderes								

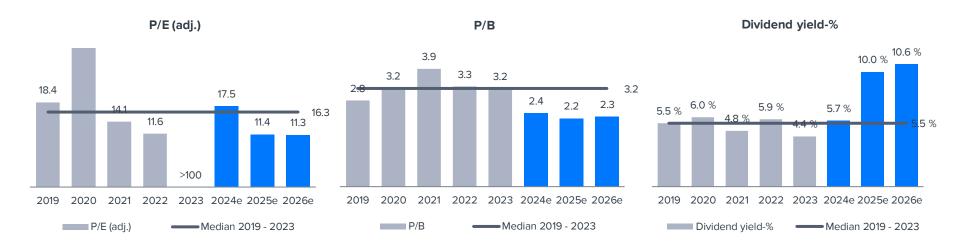
Estimate revisions MEUR / EUR	2024e Old	2024e New	Change %	2025e Old	2025e New	Change %	2026e Old	2026e New	Change %
Revenue	69.2	71.8	4%	79.7	79.2	-1%	83.3	82.6	-1%
EBIT (exc. NRIs)	32.2	34.5	7%	46.7	45.9	-2%	48.8	47.8	-2%
EBIT	32.2	33.3	3%	46.7	45.9	-2%	48.8	47.8	-2%
РТР	26.7	28.8	8%	42.2	41.6	-1%	44.2	43.4	-2%
EPS (excl. NRIs)	0.12	0.12	3%	0.19	0.18	-2%	0.19	0.19	-3%
DPS	0.12	0.12	0%	0.21	0.21	-2%	0.23	0.22	-2%
Courses Indexes									

Summary of estimates

MEUR	2021	2022	2023	2024e	2025e	2026e	2027e
Revenue	52.8	68.1	59.2	71.8	79.2	82.6	89.4
Fund management fees	36.6	38.8	39.0	45.5	48.9	52.4	56.5
Carried interest income	2.9	9.6	3.1	8.0	10.8	9.0	9.0
Fees from wealth advisory services	4.2	8.0	6.0	6.1	6.4	6.7	7.0
Services business	8.6	11.1	10.6	11.6	12.7	14.0	15.4
Other and eliminations	0.5	0.6	0.5	0.7	0.5	0.5	0.5
Personnel costs	-30.6	-34.6	-33.9	-34.8	-36.5	-38.1	-40.2
Other costs	-10.0	-12.2	-12.5	-14.8	-15.6	-16.2	-16.9
Amortization and depreciation	-1.5	-4.2	-1.4	-1.4	-1.1	-1.4	-1.5
Changes in fair value	33.9	36.5	-0.1	12.6	19.8	20.9	21.0
EBIT	44.6	53.1	4.7	33.3	45.9	47.8	50.8
Management business	13.2	22.3	12.2	22.0	26.4	26.6	28.4
Services	4.2	3.0	6.0	6.7	7.6	8.6	9.8
Investments	32.7	35.7	-6.6	11.9	19.3	20.4	20.5
Group costs	-5.4	-7.9	-6.9	-7.3	-7.4	-7.7	-7.9
EBIT adjusted for investments and profit distribution	9.1	7.8	8.2	13.3	15.8	18.5	21.3
AUM (MEUR)	4909	5039	5005	5940	6453	6984	7584
Growth-%	28%	3%	-1%	19%	9%	8%	9%
Private Equity	991	933	1,022	1,000	950	900	900
Real Estate	3,060	3,187	2,933	3,135	3,385	3,635	3,885
Infra	355	442	562	559	659	759	859
Natural Capital	0	0	0	758	871	1,002	1,152
Other	503	478	488	488	588	688	788
EBIT-%	84.6 %	78.0 %	7.9 %	46.3 %	57.9 %	57.9 %	56.9 %
EBIT-% excl. investments and profit distribution	18.2 %	13.3 %	14.6 %	20.9 %	23.1 %	25.1 %	26.6 %
EPS	0.22	0.25	0.02	0.12	0.18	0.19	0.19
Dividend/share	0.15	0.17	0.10	0.12	0.21	0.22	0.15
Payout ratio-%	68%	68%	468%	100%	113%	119%	80%
ROE-%	28.8 %	29.8 %	1.1 %	14.9 %	20.4 %	20.1 %	21.6 %
Equity per share	0.80	0.89	0.71	0.87	0.93	0.91	0.88
Income from balance sheet investments %	26.0 %	21.7 %	-3.8 %	7.0 %	11.0 %	11.0 %	11.0 %
meenie nom balance sneet investments /	20.0 /0	21.7 /0	0.0 /0	1.0 /0	11.0 /0	11.0 /0	11.0 /0

Valuation table

Valuation	2019	2020	2021	2022	2023	2024 e	2025 e	2026 e	2027 e
Share price	2.36	2.32	3.10	2.90	2.29	2.10	2.10	2.10	2.10
Number of shares, millions	152.2	155.8	156.6	158.1	158.6	176.5	177.2	177.9	178.6
Market cap	359	361	486	458	363	370	370	370	370
EV	385	395	513	506	426	430	424	428	434
P/E (adj.)	18.4	70.3	14.1	11.6	>100	17.5	11.4	11.3	10.9
P/E	25.7	70.3	14.1	11.6	>100	18.6	11.4	11.3	10.9
P/B	2.8	3.2	3.9	3.3	3.2	2.4	2.2	2.3	2.4
P/S	7.3	8.4	9.2	6.8	6.1	5.1	4.7	4.5	4.2
EV/Sales	7.9	9.2	9.7	7.5	7.2	6.0	5.3	5.2	4.9
EV/EBITDA	15.4	28.7	11.1	8.8	68.7	12.4	9.0	8.7	8.3
EV/EBIT (adj.)	15.4	32.0	11.5	9.5	63.2	12.5	9.2	9.0	8.5
Payout ratio (%)	141.7 %	424.1%	68.5 %	67.8 %	1179.0 %	106.5 %	113.1 %	119.4 %	80.0 %
Dividend yield-%	5.5 %	6.0 %	4.8 %	5.9 %	4.4 %	5.7 %	10.0 %	10.6 %	7.5 %



Peer group valuation

Peer group valuation	Market cap	EV	EV/	EBIT	EV/E	BITDA	E\	//S	P	/E	Dividen	d yield-%	P/B
Company	MEUR	MEUR	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e
Alexandria	81	76	7.5	7.1	6.1	5.8	1.7	1.6	10.3	10.7	7.8	7.5	2.4
Aktia	692	857							7.1	7.5	9.1	8.6	1.0
eQ	569	538	14.1	11.6	13.6	11.3	7.8	6.7	18.7	15.7	5.6	6.7	7.3
Evli	524	520	11.3	10.5	8.0	9.4	4.2	4.7	15.5	14.3	7.4	8.2	3.6
Taaleri	235	206	7.4	6.4	7.3	6.2	3.5	3.3	12.5	10.1	6.4	6.6	1.2
Titanium	107	93	8.1	7.5	7.7	7.0	3.7	3.4	11.8	10.9	8.9	9.4	5.4
United Bankers	183	162	6.9	7.9	6.3	7.0	2.6	2.6	10.4	12.6	6.5	7.1	3.0
CapMan (Inderes)	370	430	12.5	9.2	12.4	9.0	6.0	5.3	17.5	11.4	5.7	10.0	2.4
Average			9.2	8.5	8.1	7.8	3.9	3.7	12.3	11.7	7.4	7.7	3.4
Median			7.8	7.7	7.5	7.0	3.6	3.3	11.8	10.9	7.4	7.5	3.0
Diff-% to median			60%	20 %	66 %	29 %	66%	60 %	49 %	5%	- 23 %	33 %	- 21 %
Source: Definitiv / Indores													

Source: Refinitiv / Inderes

Income statement

Income statement	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24	Q2'24e	Q3'24e	Q4'24e	2024e	2025e	2026e	2027 e
Revenue	67.5	15.1	16.5	13.7	14.1	59.4	18.4	16.0	18.1	19.4	71.8	79.2	82.6	88.4
Management company business	55.9	12.5	13.7	11.1	11.0	48.2	15.4	13.1	15.4	15.8	59.6	66.0	68.1	72.5
Service business	11.1	2.6	2.7	2.5	2.8	10.6	2.9	2.9	2.7	3.1	11.6	12.7	14.0	15.4
Investment business	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.6	0.0	0.1	0.1	0.3	0.5	0.2	0.0	0.0	0.5	0.7	0.5	0.5	0.5
EBITDA	57.3	0.9	4.6	5.2	-4.4	6.2	7.8	6.8	11.0	9.2	34.7	47.0	49.2	52.4
Depreciation	-4.2	-0.4	-0.4	-0.4	-0.4	-1.5	-0.5	-0.3	-0.3	-0.3	-1.5	-1.1	-1.4	-1.5
EBIT (excl. NRI)	53.1	0.5	4.2	4.8	-2.8	6.7	8.5	6.5	10.6	8.8	34.5	45.9	47.8	50.8
EBIT	53.1	0.5	4.2	4.8	-4.8	4.7	7.3	6.5	10.64	8.8	33.3	45.9	47.8	50.8
Management company business	22.3	3.2	5.0	3.6	0.5	12.2	6.3	3.5	7.0	5.2	22.0	26.4	26.6	28.4
Service business	3.0	1.5	1.5	1.4	1.6	6.0	1.7	1.6	1.6	1.8	6.7	7.6	8.6	9.8
Investment business	35.7	-2.5	-0.4	0.9	-4.5	-6.6	2.1	3.1	3.3	3.4	11.9	19.3	20.4	20.5
Other	-7.9	-1.6	-1.9	-1.1	-2.4	-6.9	-2.8	-1.8	-1.2	-1.5	-7.3	-7.4	-7.7	-7.9
Net financial items	-5.5	-0.5	-0.3	-0.1	0.3	-0.7	-0.9	-1.2	-1.2	-1.2	-4.5	-4.3	-4.4	-4.8
РТР	47.6	0.0	3.8	4.7	-4.5	4.0	6.4	5.3	9.44	7.6	28.8	41.6	43.4	46.0
Taxes	-6.6	0.7	0.2	-1.1	-0.4	-0.6	-1.5	-0.7	-1.5	-1.1	-4.7	-6.2	-7.4	-8.3
Minority interest	-1.4	-0.5	-0.7	-0.2	-0.7	-2.0	-2.4	-0.6	-0.6	-0.6	-4.2	-2.8	-3.1	-3.3
Net earnings	39.6	0.3	3.3	3.4	-5.7	1.3	2.5	4.0	7.4	6.0	19.9	32.6	32.9	34.4
EPS (adj.)	0.25	0.00	0.02	0.02	-0.02	0.02	0.02	0.02	0.04	0.03	0.12	0.18	0.19	0.19
EPS (rep.)	0.25	0.00	0.02	0.02	-0.04	0.01	0.01	0.02	0.04	0.03	0.11	0.18	0.19	0.19
Key figures	2022	Q1'23	Q2'23	Q3'23	Q4'23	2023	Q1'24	Q2'24e	Q3'24e	Q4'24e	2024e	2025e	2026e	2027 e
Revenue growth-%	27.9 %	6.1 %	-6.7 %	-13.8 %	-28.7 %	-12.1 %	21.9 %	-3.3 %	32.2 %	37.5 %	21.0 %	10.3 %	4.3 %	7.0 %
Adjusted EBIT growth-%	19.0 %	-97.2 %	-70.4 %	-62.1%		-87.3 %	1511.0 %	55.6 %	121.8 %	-419.5 %	411.7 %	33.2 %	4.2 %	6.2 %
EBITDA-%	84.9 %	6.1 %	27.6 %	37.6 %	-31.4 %	10.4 %	42.2 %	42.8 %	60.6 %	47.4 %	48.4 %	59.3 %	59.6 %	59.2 %
Adjusted EBIT-%	78.6 %	3.5 %	25.3 %	35.0 %	-19.6 %	11.4 %	46.4 %	40.7 %	58.7 %	45.6 %	48.0 %	57.9 %	57.9 %	57.5 %
Net earnings-%	58.7 %	2.0 %	20.2 %	24.7 %	-40.3 %	2.3 %	13.6 %	25.3 %	40.8 %	30.8 %	27.7 %	41.1 %	39.9 %	39.0 %

Balance sheet

Assets	2022	2023	2024 e	2025 e	2026e
Non-current assets	183	173	200	200	201
Goodwill	7.9	7.9	33.9	33.9	33.9
Intangible assets	0.1	0.0	0.0	0.4	0.6
Tangible assets	3.6	4.1	4.4	4.7	4.9
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	170	159	159	159	159
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	1.8	1.9	1.9	1.9	1.9
Current assets	87.6	68.0	83.3	94.7	98.3
Inventories	0.0	0.0	0.0	0.0	0.0
Other current assets	5.8	6.5	11.5	11.5	11.5
Receivables	26.3	20.5	25.1	31.7	33.0
Cash and equivalents	55.6	41.0	46.7	51.5	53.7
Balance sheet total	270	241	283	295	299

Liabilities & equity	2022	2023	2024 e	2025e	2026 e
Equity	142	115	156	168	164
Share capital	0.8	0.8	37.8	37.8	37.8
Retained earnings	65.5	52.9	56.9	68.3	64.4
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	38.4	38.4	38.4	38.4	38.4
Other equity	35.4	21.1	21.1	21.1	21.1
Minorities	2.1	1.9	1.9	1.9	1.9
Non-current liabilities	108	98.9	103	101	108
Deferred tax liabilities	8.4	6.0	6.0	6.0	6.0
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	91.9	92.5	96.3	94.8	102
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	7.3	0.5	0.5	0.5	0.5
Current liabilities	20.8	27.5	23.9	26.2	27.2
Interest bearing debt	1.1	1.4	0.5	0.5	0.5
Payables	18.4	24.2	21.5	23.8	24.8
Other current liabilities	1.2	1.9	1.9	1.9	1.9
Balance sheet total	271	242	283	295	299

DCF calculation

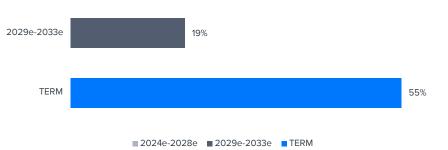
DCF model	2023	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	TERM
Revenue growth-%	-12.1 %	21.0 %	10.3 %	4.3 %	7.0 %	4.0 %	3.0 %	3.0 %	3.0 %	3.0 %	2.5 %	2.5 %
EBIT-%	7.9 %	46.3 %	57.9 %	57.9 %	57.5 %	50.0 %	45.0 %	45.0 %	45.0 %	45.0 %	45.0 %	45.0 %
EBIT (operating profit)	4.7	33.3	45.9	47.8	50.8	46.0	42.6	43.9	45.2	46.6	47.7	
+ Depreciation	1.5	1.5	1.1	1.4	1.5	1.7	1.8	1.9	2.0	2.0	2.0	
- Paid taxes	-3.2	-4.7	-6.2	-7.4	-8.3	-7.8	-7.5	-7.8	-8.1	-8.4	-8.7	
- Tax, financial expenses	-0.1	-0.7	-0.6	-0.8	-0.9	-1.0	-1.0	-1.0	-1.0	-0.9	-0.9	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	11.5	-12.2	-4.3	-0.3	-0.6	-0.4	-0.3	-0.3	-0.3	-0.3	-0.3	
Operating cash flow	14.4	17.1	35.8	40.7	42.6	38.5	35.6	36.7	37.8	38.9	39.9	
+ Change in other long-term liabilities	-6.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	8.1	-27.7	-1.8	-1.8	-1.9	-1.9	-2.1	-2.1	-2.1	-2.1	-2.3	
Free operating cash flow	15.6	-10.6	34.0	38.9	40.7	36.6	33.5	34.6	35.7	36.8	37.7	
+/- Other	0.0	26.0	0.0	-3.0	-2.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	15.6	15.4	34.0	35.9	38.7	36.6	33.5	34.6	35.7	36.8	37.7	611
Discounted FCFF		14.5	29.6	28.7	28.4	24.7	20.7	19.7	18.7	17.7	16.7	270
Sum of FCFF present value		490	475	446	417	389	364	343	323	305	287	270
Enterprise value DCF		490										
- Interest bearing debt		-93.9										
+ Cash and cash equivalents		41.0					Cash flo	w distribut	ion			
-Minorities		-10.0										

-9.9

417

2.4





WACC

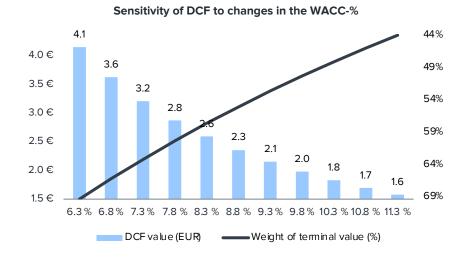
-Dividend/capital return

Equity value DCF per share

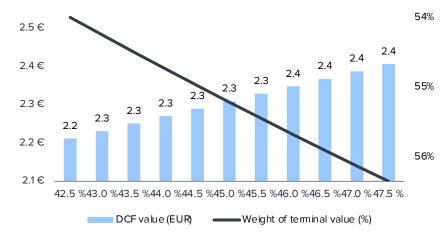
Equity value DCF

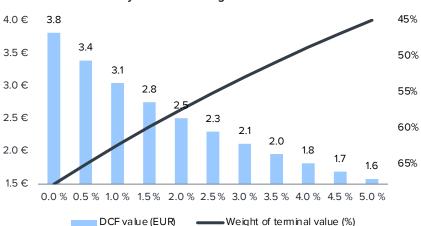
weighted average cost of capital (WACC)	0.0 /0
Weighted average cost of capital (WACC)	8.8 %
Cost of equity	9.4 %
Risk free interest rate	2.5 %
Liquidity premium	1.00%
Market risk premium	4.75%
Equity Beta	1.25
Cost of debt	4.0 %
Target debt ratio (D/(D+E)	10.0 %
Tax-% (WACC)	20.0 %

DCF sensitivity calculations and key assumptions in graphs



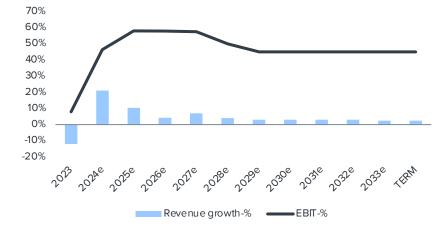
Sensitivity of DCF to changes in the terminal EBIT margin





Sensitivity of DCF to changes in the risk-free rate

Growth and profitability assumptions in the DCF calculation



Summary

Income statement	2021	2022	2023	2024e	2025 e	Per share data	2021	2022	2023	2024 e	2025e
Revenue	52.8	67.5	59.4	71.8	79.2	EPS (reported)	0.22	0.25	0.01	0.11	0.18
EBITDA	46.1	57.3	6.2	34.7	47.0	EPS (adj.)	0.22	0.25	0.02	0.12	0.18
EBIT	44.6	53.1	4.7	33.3	45.9	OCF / share	0.29	0.31	0.09	0.10	0.20
PTP	40.6	47.6	4.0	28.8	41.6	FCF / share	0.37	0.07	0.10	0.09	0.19
Net Income	34.3	39.6	1.3	19.9	32.6	Book value / share	0.80	0.89	0.71	0.87	0.93
Extraordinary items	0.0	0.0	-2.0	-1.2	0.0	Dividend / share	0.15	0.17	0.10	0.12	0.21
Balance sheet	2021	2022	2023	2024e	2025e	Growth and profitability	2021	2022	2023	2024 e	2025e
Balance sheet total	240.3	270.5	241.4	282.9	295.0	Revenue growth-%	23%	28%	-12%	21 %	10%
Equity capital	127.4	142.1	115.1	156.1	167.5	EBITDA growth-%	236%	24%	-89%	461 %	35%
Goodwill	15.3	7.9	7.9	33.9	33.9	EBIT (adj.) growth-%	262%	19%	-87%	412 %	33%
Net debt	17.8	37.4	52.8	50.1	43.8	EPS (adj.) growth-%	564%	14%	-91%	460 %	54 %
						EBITDA-%	87.4 %	84.9 %	10.4 %	48.4 %	59.3 %
Cash flow	2021	2022	2023	2024 e	2025 e	EBIT (adj.)-%	84.6 %	78.6 %	11.4 %	48.0 %	57.9 %
EBITDA	46.1	57.3	6.2	34.7	47.0	EBIT-%	84.6 %	78.6 %	7.9 %	46.3 %	57.9 %
Change in working capital	0.2	-1.9	11.5	-12.2	-4.3	ROE-%	28.8 %	29.8 %	1.1 %	14.9 %	20.4 %
Operating cash flow	46.0	49.1	14.4	17.1	35.8	ROI-%	21.9 %	23.8 %	2.1%	14.4 %	17.8 %
CAPEX	-14.2	-37.3	8.1	-27.7	-1.8	Equity ratio	53.0 %	52.6 %	47.7 %	55.2 %	56.8 %
Free cash flow	57.2	11.5	15.6	15.4	34.0	Gearing	14.0 %	26.3 %	45.9 %	32.1 %	26.1 %

Valuation multiples	2021	2022	2023	2024 e	2025e
EV/S	9.7	7.5	7.2	6.0	5.3
EV/EBITDA (adj.)	11.1	8.8	68.7	12.4	9.0
EV/EBIT (adj.)	11.5	9.5	63.2	12.5	9.2
P/E (adj.)	14.1	11.6	>100	17.5	11.4
P/B	3.9	3.3	3.2	2.4	2.2
Dividend-%	4.8 %	5.9 %	4.4 %	5.7 %	10.0 %
Source: Inderes					

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Buy The 12-month risk-adjusted expected shareholder return of the share is very attractive

Accumulate The 12-month risk-adjusted expected shareholder return of the share is attractive

Reduce The 12-month risk-adjusted expected shareholder return of the share is weak

Sell The 12-month risk-adjusted expected shareholder return of the share is very weak

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Recommendation history (>12 mo)

Recommendation	Target	Share price
Buy	2.00€	1.75 €
Accumulate	2.00€	1.87 €
Reduce	2.10 €	2.06 €
Buy	2.75€	2.48 €
Buy	2.00€	1.52 €
Accumulate	1.90 €	1.70 €
Accumulate	1.90 €	1.76 €
Accumulate	2.10 €	1.96 €
Accumulate	2.10 €	1.93 €
Accumulate	2.80€	2.63€
Accumulate	2.80€	2.68 €
Accumulate	3.00€	2.78 €
Accumulate	3.30 €	3.04 €
Accumulate	3.30 €	2.98 €
Accumulate	3.30 €	3.10 €
Accumulate	3.30 €	3.00 €
Accumulate	3.10 €	2.81€
Buy	3.10 €	2.62 €
Accumulate	3.30 €	3.09 €
Accumulate	3.00€	2.60 €
Accumulate	3.00€	2.58 €
Accumulate	3.10 €	2.89€
Accumulate	2.90€	2.59€
Accumulate	2.70 €	2.57€
Lisää	2.40 €	2.06 €
Accumulate	2.20€	1.96 €
Accumulate	2.20€	1.94 €
Reduce	2.20€	2.10 €
	Buy Accumulate Reduce Buy Buy Accumulate	Buy $2.00 \in$ Accumulate $2.00 \in$ Reduce $2.10 \in$ Buy $2.75 \in$ Buy $2.00 \in$ Accumulate $1.90 \in$ Accumulate $1.90 \in$ Accumulate $1.90 \in$ Accumulate $2.10 \in$ Accumulate $2.10 \in$ Accumulate $2.10 \in$ Accumulate $2.80 \in$ Accumulate $3.00 \in$ Accumulate $3.30 \in$ Accumulate $3.00 \in$ Accumulate $2.00 \in$ Accumulate $2.90 \in$ Accumulate $2.20 \in$ Accumulate $2.20 \in$ Accumulate $2.20 \in$

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