HAFNIA



Enterprise value (NOK): 49.2bn

Market: Euronext Oslo & NYSE Ticker: HAFNI Share price (NOK): 75.9 Market cap (NOK): 38.9bn Net debt (NOK): 11.6bn

Financials

Share information



(USDm)	2022	2023	2024E*	
TCE Income	1,346.7	1,366.6	1,591	
TCE growth	234%	1.5%	18%	
EBITDA	1,006.9	1,012.9	1,104	
EBITDA margin	74.8%	74.1%	69%	
Net income	751.6	793.3	890	
Net income margin	55.8%	58.0%	56%	
Cash	174.4	222.5	N/A	
Interest-bearing debt	1,775.3	1,292.4	N/A	

	2022	2023	2024E*				
P/S (x)	1.4	1.3	2.7				
EV/Sales (x)	2.3	1.7	2.9				
EV/EBITDA (x)	4.2	4.5	4.2				
EV/EBIT (x)	5.3	5.7	5.2				
P/E (x)	3.3	4.4	4.9				
P/NAV (x)**	0.8	0.9	1.0				
Div yield (%)	15.6	14.5	20.7				
Note: Multiples for 2022 and 2023 are based on historical numbers. *Multiples in 2024 are based on year-end 2024 market prices and consensus estimates							
from S&P Capital IQ. **P/NAV based on Hafnia's self-reported NAV							

Company description

Hafnia is one of the largest owners and operators of product and chemical tankers globally. Hafnia is listed in Norway, and the NYSE, as of 09.04.2024. It provides global freight services in the product tanker market, transporting oil products and easy chemicals. It manages seven commercial shipping pools, bringing together self-owned and externally-owned vessels, and leveraging economies of scale while reducing risk for pool participants by aggregating earnings across all vessels based on a points system.

Investment case

Product tanker rates have remained strong since the war in Ukraine disrupted trade flows, elevating industry ton miles leading to very high vessel utilisation. Hafnia realised a record result in 2023, with analysts expecting a similarly strong earnings level for 2024, as the market remains strong with attractive fundamentals.

Hafnia trades in the spot market, periodically taking longer-term cover contracts. Hafnia retains its positive market outlook driven by growing oil supply and demand forecasts, and with increasing ton-miles as Eastern refineries service more Western customers. Additionally, low on-land inventories, and an orderbook that remains low on net, despite increasing recently (~20% orderbook projected to be largely offset by scrapping due to an aging fleet).

Hafnia has returned sizeable dividends since 2022 (around USD 1.3bn) and can continue to do so as markets remain strong and a declining LTV supports a greater payout ratio, which will increase from 80% to 90% if LTV falls below 20%, as per Hafnia's dividend policy. Analysts currently forecast dividend yields of 21% and 15% for 2024E and 2025E, respectively, paid on a quarterly basis. 2023 dividends totalled USD 497m, yielding 15%, with a 64% payout ratio.

Looking at the peer group below, Hafnia trades in line with its peer group average, with among the highest dividend yield forecasts for 2024E and 2025E.

Key investment reasons

Hafnia has generated large cash flows in recent years as strong market conditions have supported earnings and, in turn, strong dividends. Future shareholder returns can be supported by continued market strength, and a low and further declining loan-to-value (LTV), supporting a high dividend payout ratio (80%+).

Product tanker rates remain significantly above historical levels, and while rates will likely remain volatile due to high utilisation, they are supported by growing oil demand, increased ton-miles, low inventories, and the Red Sea and Panama Canal impacts.

Product tanker owners face fairly favourable vessel supply conditions, with a low net orderbook as an orderbook (around 20%), which is constrained until 2027/28 by limited yard capacity, and is largely offset by forecast scrapping due to an aging fleet. New supply is also disincentivised because of future green fuel availability uncertainty.

Key investment risks

Hafnia operates in volatile markets with spot rates prone to significant fluctuations. While structural market factors can support spot rates, a global recession that reduces oil product demand, could see rates fall significantly.

The product tanker market is affected by geopolitics, including the sanctions on Russia and conflict in the Red Sea subject to unpredictable developments. In addition, recent attacks on Russian refineries may reduce clean petroleum product supply, however, effects on mainstream trading markets may be limited, instead primarily affecting the "dark fleet".

There is a risk that a rush of new vessel orders reduces the longerterm market outlook, especially given recent increases to the orderbook. In addition, scrapping may develop slower than expected if rates remain strong, increasing the net vessel supply outlook.

Peer group

Company	Price Total r	Total return	Total return Market cap	Latest net debt	EV/EBITDA		EV/EBIT		P/E		Div yield	
	(local)	YTD	(USDm)	(USDm)	FY2024	FY2025	FY2024	FY2025	FY2024	FY2025	FY2024	FY2025
TORM plc	DKK 223.4	24.5%	3,139	696	4.2	4.1	5.1	5.2	4.2	4.7	20.8%	14.0%
Scorpio Tankers Inc.	USD 67.7	13.2%	3,382	758	4.7	5.1	6.1	6.8	5.9	5.9	2.5%	3.1%
Ardmore Shipping Corporation	USD 17.2	28.1%	721	6	4.2	4.3	5.3	5.5	5.2	5.2	6.9%	4.9%
International Seaways, Inc.	USD 49.9	15.8%	2,478	549	4.0	4.8	4.9	6.3	4.4	5.6	13.1%	13.6%
d'Amico International Shipping	EUR 5.8	5.5%	768	128	3.8	5.7	4.9	8.6	4.0	7.4	8.3%	5.2%
Median		15.8%	2,478	549	4.2	4.8	4.4	5.6	4.4	5.6	8.3%	5.2 %
Hafnia Limited	NOK 75.9	23.0%	3,636	3.8	4.7	5.6	4.4	5.7	4.4	5.7	20.5%	15.2 %
Premium (+) / Discount (-) to peers					11.9%	16.7%	0.0%	1.8%	0.0%	1.8%		

Note: Data from 09/09/2024 Source: S&P Capital 10



Appendix



Estimates and assumptions: The data in the peer group concerning the peer companies has not been calculated by HC Andersen Capital but is instead consensus analyst estimates from CapitallQ. HC Andersen Capital assumes no responsibility for the correctness of the numbers in the peer group; however, considers S&P Capital IQ a credible source of information.

Selected product tanker peers overview:

<u>Peer group overview:</u> Hafnia's peer group consists of peers engaged in the ownership and operation of product tankers. The selected peers operate at a similar scale to Hafnia, with Torm also listed in the Nordics.

Scorpio Tankers: Scorpio Tankers is an international owner and operator of product tankers, carrying refined oil products and chemicals worldwide. Scorpio Tankers' owns a combination of LR2, MR and Handymax tankers, with a greater share of its vessels fixed with or plans to be fitted with scrubbers. Scorpio Tanker operates its vessels through commercial pools, together with other shipowners, to benefit from greater vessel utilisation. Activities are primarily positioned towards the spot market.

<u>Torm:</u> is an international owner and operator of product tankers, carrying refined oil products and chemicals worldwide. Torm is listed in Copenhagen and on the US Nasdag, with a focus on the LR2, LR1, and MR vessel segments.

International Seaways Inc: is an international owner and operator of crude tanker and product tanker vessels, transporting dirty and clean petroleum products globally. The company owns or operates a fleet of over 70 vessels across crude tanker and product vessel segments, including, crude tankers: VLCC, Suezmax, Aframax, product tankers: LR2, LR1, and MR. International Seaways is listed on the New York Stock Exchange (NYSE).

Ardmore Shipping Corp: is an international owner and operator of product tankers, carrying refined oil products and chemicals worldwide. Ardmore Shipping is listed on the New York Stock Exchange (NYSE) and focuses on the MR vessel segment, also operating its vessels in commercial shipping pools.

<u>d'Amico International Shipping SA:</u> is an international owner and operator of product tanker vessels, transporting refined crude products globally. The company is listed on the Milan Stock Exchange and owns and charters vessels, operating over 30 vessels, across product tanker vessel segments, including LR1, MR, and Handysize.

